cecabank 03 Our Business Model

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Securities Services

CII and pension fund depositary

Depositary services for collective investment undertakings (funds and SICAVs) and pension funds (individual, associate and occupational systems).

The service provided has AENOR UNE - EN ISO 9001 quality certification, which was updated in 2014.





ER-0138/2005

Activity during the year

Continuing the trend begun in 2012, under Cecabank's Strategic Plan, assets deposited have grown significantly, stimulated this year by the agreements reached with two of the main national financial groups, and the occupational pension plan oversight committees, a segment to which the bank made a strong commitment in 2014, and which has borne fruit with the institution's positioning as one of the leading depositaries in this segment.

The total assets deposited rose from 30.943 billion euros in 2012 to over 64.5 billion euros in 2014. and the total number of collective investment undertakings and pension funds rose from 529 in 2012 to 868 in 2014.

Key data for 2014

December 2014

Cecabank is the leading independent national depositary for collective investment undertakings and pension funds.

Assets deposited exceed

64.5 billion euros

Distributed across

868 CIIs-PFs

Managed by

19 companies



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Securities Services

Securities custody and settlement

Securities custody and settlement services on both domestic and international markets, allowing its clients to cover all markets and product tupes through a single service provider. Cecabank acts as a "white label" specialist in securities services, offering its value added services in each post-trading process. Cecabank is among the Spanish market's leading service providers in terms both of daily settlement volumes and assets held in custody.

Cecabank has put operating solutions in place to offer services to management entities and institutions handling large volumes of assets and final and direct customers. From our role as leaders and specialists we are participating in all the working groups that are preparing the Spanish securities market reform and Target 2 securities (CNMV, IBERCLEAR, Bank of Spain, and the European Central Bank).

Through communications, seminars, and workshops we are informing our clients about the regulatory and operational changes that the reform and T2S will entail, while defining the role Cecabank will play in each stage of the process and the services it will offer its clients.

The services provided have AENOR UNE - EN ISO 9001 quality certification, which was updated in 2014.

Activity during the year

The main priorities in 2014 were:

- Providing operating support to integration processes of the two main banking aroups and the new managers incorporated in the depositary business.
- Participating in the working groups set up, (CNMV, IBERCLEAR, BME CLEARING, Bank of Spain and European Central Bank), in the "Spanish Market Reform" project, to adapt operations to TARGET 2 SECURITIES.
- Adaptation and development of new functionalities in the IT applications to enable compliance with the market infrastructure functional requirements established under the Securities Market Reform.

Key data for 2014

December 2014

Assets under custody

95 billion euros

Transactions settled

over **1,300,000**

N° transactions settled

National market

Equities

1,008,904

Government debt

146.825

Private fixed income-AIAF

60,441

International market

Fixed income and equities

120,903

Assets under custodu

(effective value expressed in euros)

National market

Equities

13.697 billion

Government debt

23.741 billion

Private fixed income-AIAF

13.697 billion

International market

Fixed income and equities

44.027 billion

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Securities Services

Francisco Javier Planelles Cantero, Operations Director



(Watch interview online

What competitive advantages does the operations service provided by Cecabank offer?

Cecabank, as a bank focused on providing services to other banks and financial institutions. occupies a privileged position from which to deliver services relating to any institution's operations area, given that these services require rigour, specialist knowledge, and dedication.

Cecabank contributes these values and this is reflected by our advantageous position in representation services in cash clearing houses and in securities custody and depositary for collective investment undertakings (CIIs) and pension funds (PFs).

What is the volume of CII and PF assets deposited with Cecabank? What institutions entrust their depositary function to Cecabank?

Cecabank ended the 2014 business year with over 64 billion euros deposited in investment funds, SICAVs and pension funds.

Cecabank works with over 15 investment fund and pension managers, including InverCaixa, VidaCaixa, Ibercaja Gestión, Ibercaja Pensiones, Banco Madrid Gestión, AVIVA, CASER, Ahorro Corporación Gestión, CNP, and Abante.

What are Cecabank's business volume targets for 2015?

In 2015 we expect to grow in terms of assets deposited to reach 75 billion euros, increase the number of institutions to which we provide custody and depositary services, and maintain our position regarding the representation services we provide, both vis-àvis Iberpay and other European clearing houses.

What is Cecabank's position with regard to the regulatory challenges in the operating environment?

The regulatory changes taking place and their current trend confirm Cecabank's strategic commitment, as it is this regulatory situation that means that the services we provide have to be implemented by institutions with broad specialisation that can obtain economies of scale.

Increasing demands on depositaries in UCITS, the EU Regulation on alternative funds, and the new Regulations on Clls and pension funds are a clear example of how regulatory pressure confirms that the depositary's independence and specialisation represent the model to follow, and Cecabank is the benchmark in this respect.

The reform of the securities clearing, settlement and registration system will mean that many institutions that had internal settlement and custody systems will need to entrust this activity to partners such as Cecabank, in view of the increased costs of not doing so, and the impossibility of providing an adequate service unless handling significant volumes.

In recent years Cecabank has acquired various businesses relating to securities deposit and custody. Does Cecabank plan to continue this activity in 2015? Cecabank, as Spain's top independent depositary, aims to continue its growth based on various strategies, which we apply according to parameters such as volume, business plans, installed capacities, etc.

We do not rule out any options a priori, but all our actions in this respect are based on our values: the art of prudence, rigorous knowledge, and openness to change.