







# Pillar 3 Disclosures

March 2019

**cecabank**

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# General information requirements





The objective of this document is to provide information for the market regarding all relevant aspects connected with the financial situation and activity of Cecabank (hereinafter, 'the bank') and, in particular, its risk profile. This ensures compliance with Article 85 of Act 10/2014 on the regulation, supervision and solvency of credit institutions.

In accordance with the Transparency Policy, this document was approved by the Cecabank Board of Directors at its meeting on 26 March 2019, at the proposal of the Risk Committee.

The information to assess the bank's risk, market strategy, risk control, internal organisation and solvency situation, included in this report has been prepared by Cecabank in line with the provisions of Part Eight of the EU Regulation 575/2013 and further developments of this regulation. In accordance with the same regulation, information on remuneration is also included.

Article 435, paragraph 1, letter f of EU Regulation no. 575/2013 requires that the Board of Directors of credit institutions approve the description of the overall risk profile and the explanation of the comprehensive view of internal risk management, and that this is incorporated into the Pillar 3 disclosures. The approval of this document by the Board, pursuant to the foregoing, covers this requirement, and all the information requested is found in its different sections.

Certain information required by the regulations in force that must be included in this report is set out, in accordance with this regulation, referring to the 2018 individual financial statements of Cecabank. Along with the financial statements, these "Pillar 3 Disclosures", can be found on Cecabank's website ([www.cecabank.es](http://www.cecabank.es)).

The bank mainly carries out its activity in Spain and has operating branches in London and Lisbon, as well as representative offices in Paris and Frankfurt. It also has a subsidiary, Trionis, which is excluded from the prudential scope of consolidation under Article 19.1 of EU Regulation 575/2013<sup>1</sup>. Consequently, all the information contained in this report refers to the bank at an individual level<sup>2</sup>.

1 The request sent was resolved by the Bank of Spain, stating that it had no objection to subsidiaries being excluded.

2 Comparative data included in this report for 2017 also refer to the bank at an individual level, so it may not coincide with the data provided in the previous year's document.



# Risk Management

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## Policies and Objectives

The Board of Directors of Cecabank (hereinafter, the Board) establishes the corporate objectives of the bank and has the highest responsibility regarding the risks incurred as a result in the performance of its activities. It is therefore this body that establishes the general policies with regard to the assumption of risks. Similarly, the Board is the driving force in the corporate risk culture, which focuses on guaranteeing efficient internal control systems and rigorous and complete risk management and measurement processes.

To assist the Board of Directors to fulfil its risk responsibilities regarding the maintenance of the risk profile and the implementation of the policies agreed, it has established a supporting structure and a reporting and monitoring system. This structure is described in the following sections.

The risk management philosophy is based on rigorous criteria of prudence, in a manner consistent with commercial strategy, aiming to ensure the efficient use of the capital assigned to the business units. The results of applying this philosophy are seen in a highly conservative risk profile, in particular with regard to high levels of solvency and a comfortable liquidity position.

The Board establishes the type and intensity of risks which it deems reasonable to assume in order to achieve corporate objectives. The definition and annual updating of this risk appetite are set out in the Risk Tolerance Framework, as well as in the general policies in each case, always subject to approval by the Board itself. It is also the responsibility of the Board to monitor the effective risk profile and to ensure that both are consistent. It is supported in this regard by the work performed by the Risk Committee.

In order to achieve its business objectives the Board of Directors assumes that Cecabank maintains a conservative risk profile at all times, allowing it to reasonably anticipate that losses produced by the implementation of the risks, even in stress situations, can be withstood within the normal operations of the bank, without permanently affecting the capital and liquidity objectives.

Alongside this quantitative definition of the desired risk profile, the Board establishes tolerance levels with quantitative metrics which determine the risk appetite. These are defined as follows:

- For each relevant risk identified, the maximum losses that the bank is prepared to assume in the course of the business are established. The definition is established in terms of forward-looking measures which serve to anticipate any losses which might be registered, if the risks were to materialise, but also in terms of the maximum losses tolerated (Annex I to this document provides greater detail as to the metrics employed). These metrics relate to the income statement and the available capital base, for the aforementioned purpose of ensuring that, in the event of losses, they can be withstood within the normal operations of the bank;
- The minimum available liquidity position must allow for ample compliance with all the bank's commitments, incorporating a safety margin to ensure that unexpected situations can be handled at any time.
- The solvency and leverage levels which the Board intends for the bank remain substantially above the regulatory requirements. This surplus of capital is considered essential to achieve the appropriate levels of quantity and quality of solvency and leverage for the wholesale business, and represents one of the elements defining the competitive position of Cecabank.

The principles established by the Board and which determine risk management at Cecabank are mainly as follows:

- The business and the management will focus on a stable and recurring results structure and on the conservation of economic value of equity, in order to guarantee the long-term orderly growth of the bank;



- The management will be aligned with good banking practices and the business will be conducted in a way that is ethical, fair and respectful of the legislation in force;
- Capital planning shall be designed to cover the current capital needs and any arising with the commissioning of the Strategic Plan, taking into account the minimum solvency levels defined by the Board;
- Liquidity management shall focus on guaranteeing that the bank maintains adequate resources to comfortably meet its short- and long-term commitments, taking into account its ability to call upon the markets; diversifying the sources through which it is financed; and maintaining a high-quality unencumbered liquid-asset buffer that covers the position effect of stress-generating events: and
- The corporate governance and internal organisation, and risk admission, control and management systems shall be robust, appropriate to the activities which the bank performs and proportionate to the risks incurred.

Senior management is responsible for the effective implementation of these principles and for maintaining the desired risk profile. It is also responsible for the development of the Risk Tolerance Framework through the adoption of additional metrics and controls, thereby guaranteeing effective implementation of the policies defined.

The Board receives regular information as to the maintenance of the risk profile, and reviews the risk management policies implemented at the bank. In addition, it is the body responsible for approving the result of the Internal capital adequacy assessment exercise which is submitted each year to the Supervisor. In these activities, it has the support and guidance of the Risk Committee. There is a monitoring structure which allows the Board and the Risk Committee to identify potential deviations, so as thereby to adopt the necessary measures and hence adjust the risk profile.

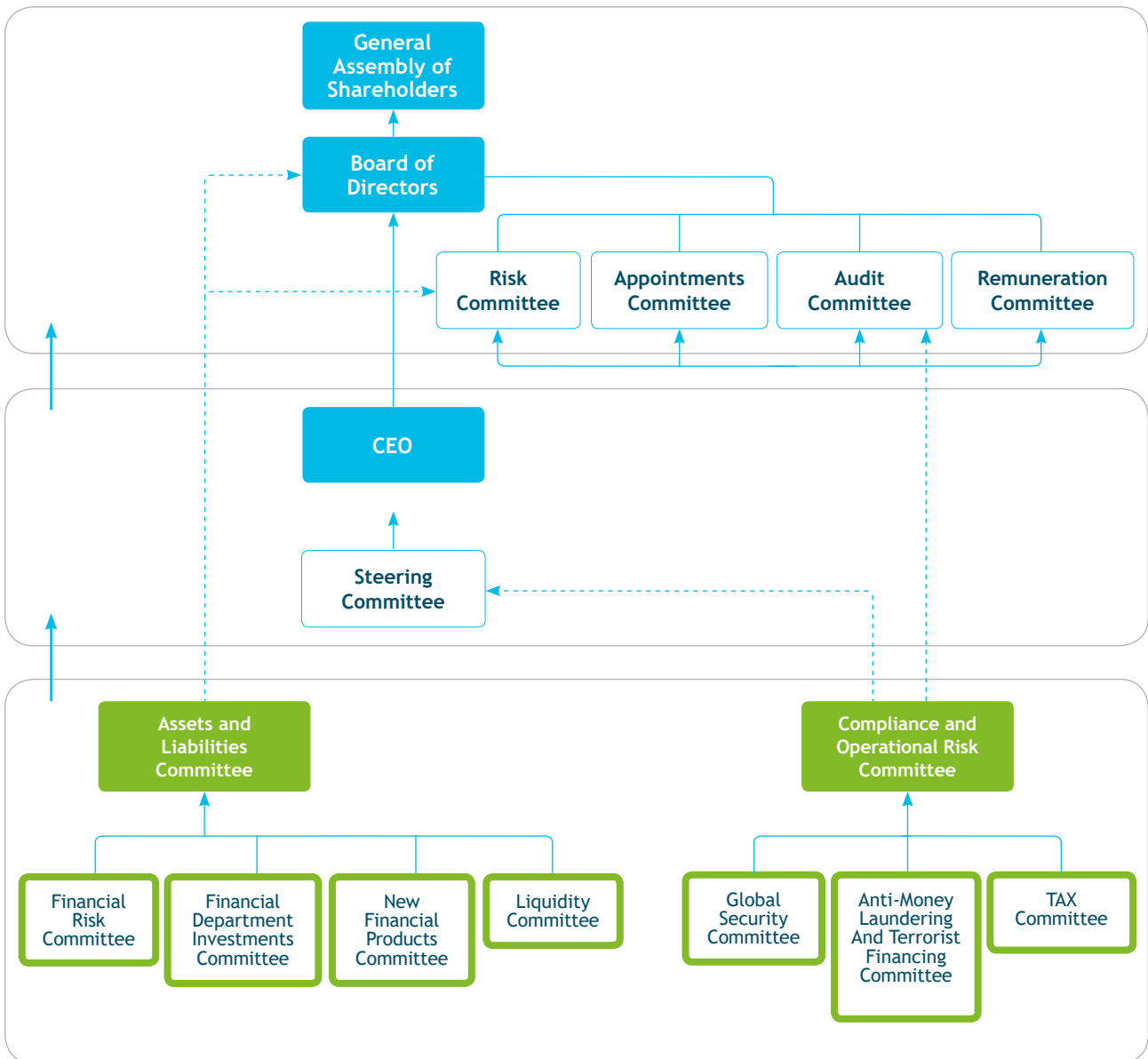
As mentioned at the beginning, this document was approved by the Board of Directors of Cecabank, which performed its review with the assistance of the Risk Committee. As a result, in accordance with the requirements of Article 435 (1)(e) of Regulation (EU) 575/2013, the Board guarantees that, following the analysis performed, the bank classifies for the moderate-low risk profile and, therefore, within the accepted tolerance levels, and the systems, processes, policies and resources employed for risk management are appropriate. Similarly, no adverse element that could modify this situation in the future is anticipated.

Annex I to this document includes detailed information as to the principles established by the Board which define risk management at Cecabank, in addition to the specific policies and objectives applied in the management of the relevant risks.



## Corporate Governance of the risk function

The governing bodies of Cecabank are the General Assembly of Shareholders and the Board of Directors, in addition to the delegated bodies designated by the Board. From the perspective of the definition of tolerance to risk, the monitoring of the implementation of management policies and the monitoring of risk profiles, Cecabank has established a supporting structure and a reporting system as described in the following organisational chart:



→ Hierarchical Dependency  
- - - → Line of Reporting

## 2.2.1 Responsibilities of the governing bodies

The Board of Directors of Cecabank establishes the bank's business objectives and is the maximum authority responsible for the risks that it takes when carrying out its activities. It is therefore this body which establishes the risk appetite and general policies with regard to the assumption of risks. Similarly, the Board is the driving force in the corporate risk culture, which focuses on guaranteeing efficient internal control systems and rigorous and complete risk management and measurement processes. During 2018, this body met on a monthly basis.

The Board of Directors of Cecabank comprises the number of members designated in the General Assembly of Shareholders, which cannot be less than 5 or more than 15. At its meeting held on 20 March 2018, the General Assembly of Shareholders set the number of directors at thirteen (13). Based on the foregoing, at 31 December 2018 the Board comprised 13 directors, seven of which are proprietary directors, 5 independent directors and one the executive director.

The delegated committees of the Board of Directors of Cecabank assist it in performing its responsibilities. All details regarding the composition, functions and operation of these committees can be found in the stakeholders section of the Cecabank corporate website. Specifically, with regard to risks, these bodies undertake the following activities:

- **Audit Committee:** This Committee supervises and assesses the effectiveness of the internal control structure of the bank, internal auditing and risk management systems; as well as overseeing the process for preparing and submitting regulated financial information. The Audit Committee held six meetings in 2018.
- **Risk Committee:** This Committee advises the Board as to the establishment and monitoring of the risk appetite of the bank, and evaluates the application of this strategy by senior management and the results thereof. The Risk Committee held five meetings in 2018.
- **Remuneration Committee:** This body advises the Board with regard to the bank's remuneration policies and the alignment thereof with the maintenance of risk tolerance levels. The Remuneration Committee met on 2 occasions in 2018.
- **Appointments Committee:** This Committee advises the Board in relation to candidates for vacant positions on the Board of Directors and compliance with the suitability requirements for the Board's members. The Appointments Committee held six meetings in 2018.

To assist the Cecabank Board of Directors to fulfil its risk responsibilities regarding the maintenance of the risk profile and the implementation of the policies agreed, it has established a reporting and monitoring system.

The main objective of this supervisory exercise is to keep the Board abreast, directly and through its supporting bodies, of compliance with the tolerance limits of the evolution of the metrics supporting them; to prospectively identify any source that could result in an infringement of the limits and to raise the alarm in the case of any stress situations; and to enable corrective actions to be taken, when appropriate.

To this end, the Risk Committee, with the support of the Risk Department, develops the outline and contents of the reporting received from internal units and that which is sent to the Board.

This information includes a control panel that integrates the main evolutionary indicators relating to risks and capital, and monitors the operating results and the annual budget.

Furthermore, the Board and its supporting committees have unrestricted access to the personnel involved in the risk, planning, audit, control and regulatory compliance functions.

## 2.2.2 Policies for selecting board members and diversity of the Board of Directors

In accordance with applicable regulations, the bank has a policy for selecting directors, which considers different diversity criteria and, in particular, a representation target has been established for the least represented sex on the Board of Directors.

### 2.2.2.1 Policy for selecting board members and diversity of the Board of Directors

Since June 2013, Cecabank has had a policy for selecting and assessing the suitability of the members of the Board of Directors, the CEO and similar members, the person in charge of internal control functions and other key positions.

Due to the entry into force of the EBA-ESMA Guidelines on the assessment of suitability of members of the management body and key function holders, published in September 2017, the aforementioned Suitability Policy was reviewed, and it was concluded that there was a need to begin work on a new text for the Suitability Policy.

At its meeting of 28 November 2018, the Board of Directors agreed, as the proposal of the Appointments Committee, to approve the Suitability Policy for members of the Board of Directors, the CEO or similar members of Cecabank. With the approval of the aforementioned Policy, the part of the policy regarding selecting and assessing members of the Board of Directors, the CEO and similar members, the person in charge of internal control functions and other key positions, was rendered ineffective on 25 June 2013.

Similarly, the content of the Board of Directors Selection Policy, approved by the Board of Directors on 24 May 2016 and of the Policy on the representation target for the gender that is least represented on the Board of Directors, approved by the Board of Directors on 25 November 2014, was rendered ineffective since they were incorporated into the Suitability Policy approved in 2018.

The bank has established a gender diversity target that at least 50% of the Cecabank Board of Directors should be represented by female Independent Directors. This percentage is calculated by rounding up to the nearest whole number in the event that the number of Independent Directors is uneven.

Furthermore, the representation of women on the Board of Directors will be subject to an upward trend, with the ultimate objective being to reach an equal balance of men and women on the Board. In order to reach this objective, it must be taken in account whenever vacancies arise on the Board and its different Committees.

## 2.2.3 Supporting structure for the Board of Directors

In addition to the Board and its aforementioned-delegated committees, the following also play a key role in governance: policy design, risk monitoring and the following committees in which senior management participates.

### Assets and Liabilities Committee (ALCO)

By appointment of the Board of Directors, this is the bank's body responsible for upholding senior management's participation in monitoring and controlling the financial risks and developing and implementing risk policies that ensure the established risk profile is maintained. The ALCO regularly reports to the Board of Directors on the bank's investments and the performance thereof, and on operations it has authorised on the basis of the powers delegated to it.

The ALCO has the following structure of support committees:

- **Financial Risk Committee.** Deciding on proposed operations and credit risk limits that fall within powers delegated to it by the ALCO and submitting to the ALCO those operations that exceed its authorisation limits. Ensuring that the bank's exposure to risk is within the tolerance levels set by the Board of Directors and the ALC. Continuously adapting (i) risk management procedures to the increasing sophistication of the financial market and aligning them with capital requirements at each moment in time; as well as (ii) assessment methodologies to ensure they are in line with best market practice and the needs of the bank.
- **Financial Department Investments Committee.** This department runs the ordinary management of the Financial Department, especially the Trading Division's activity, in accordance with the policies approved by the Board of Directors and the guidelines issued by the ALCO, raising the information needed to make decisions.
- **New Financial Products Committee.** It assesses and approves, as required, new financial products to be used by the bank's Trading Room.
- **Liquidity Committee.** This committee assesses the liquidity situation of the bank and the markets, and, in the event of a liquidity crisis, it defines the measures to be taken and coordinates actions.

### Compliance and Operational Risk Committee

This is the bank's body that upholds senior management's participation in the development and implementation of risk policies and in the management, monitoring and control of non-financial risks (operational and reputational risks). The functions that it has been delegated are covered in its Regulations.

To carry out its tasks, this committee has a support structure in place to which to delegate part of its powers: The Anti-Money Laundering and Terrorist Financing Committee, the Tax Committee and the Security and Technological Risk Committee.

## 2.2.4 Risk management departments

Article 38 of Act 10/2014 stipulates that credit institutions must have a unit that assumes the role of risk management in proportion to the nature, scale and complexity of its activities.

Underpinned by the aforementioned principles, the structure of the risk function of Cecabank is organised in order to comply with these requirements. Key requirements in this respect include the independence of this unit from the ones under its supervision and control; holding a relevant status, undertaking limited participation in decision-making processes; and having free access to the Board of Directors, with sufficient resources to do so.

This section gives an overview of the structure of the bank’s risk function which, along with the description of the procedures included in Annex I, demonstrates that Cecabank complies with the aforementioned requirements enacted by Royal Decree 84/2015 and the Bank of Spain Circular 2/2016, as well as the Corporate Governance guidelines of the European Banking Authority.

### 2.2.4.1 Risk Department

The Risk Department is responsible for ensuring that the risk strategy is effectively implemented through the development of policies, procedures, controls and systems which are appropriate, and understood by the business areas assuming risks.

The Department is independent of the business areas, in both functional and hierarchical terms. Its manager reports directly to the CEO and is actively involved in the Steering Committee, the Assets and Liabilities Committee, and the Compliance and Operational Risk Committee.

Its position within the organisation has been established with the aim of ensuring the independence and autonomy required so as to guarantee compliance with the objectives set.





Specifically, the Risk Department is responsible for the identification, measurement and control of credit risk, market risk and structural balance sheet risks (ALM). It is also responsible for reviewing that the exposure to each of the risks lies within the tolerance limits established by the Board and the Assets and Liabilities Committee, both at an individual level and overall.

It is also the department responsible for the development of measurement methodologies for all risks, and it is involved in their implementation in the control tools in order to ensure that they are permanently updated, aligned with good market practice, and are appropriate for the complexity and levels of the risk incurred. Proposals for methodological improvement or modification are approved by the Assets and Liabilities Committee at the proposal of the Financial Risk Committee.

The Department is structured as follows:

- **Market, Balance Sheet and Liquidity Risk Division**  
This division is responsible for the management and control of market risk and structural balance sheet risk, and also for the monitoring of the management results of the Trading Room.
- **Risk Control and Analysis Division**  
The Risk Control and Analysis Division is responsible for the analysis and control of credit risk associated with the activities of the various business units. This analysis is the basis for the adoption of decisions at the Financial Risk Committee and the Assets and Liabilities Committee.
- **Pricing and Methodological Control Division**  
This is the division responsible for the valuations and prices used in risk management, accounting and depositary activities, among others, and the extension of the standardisation thereof.

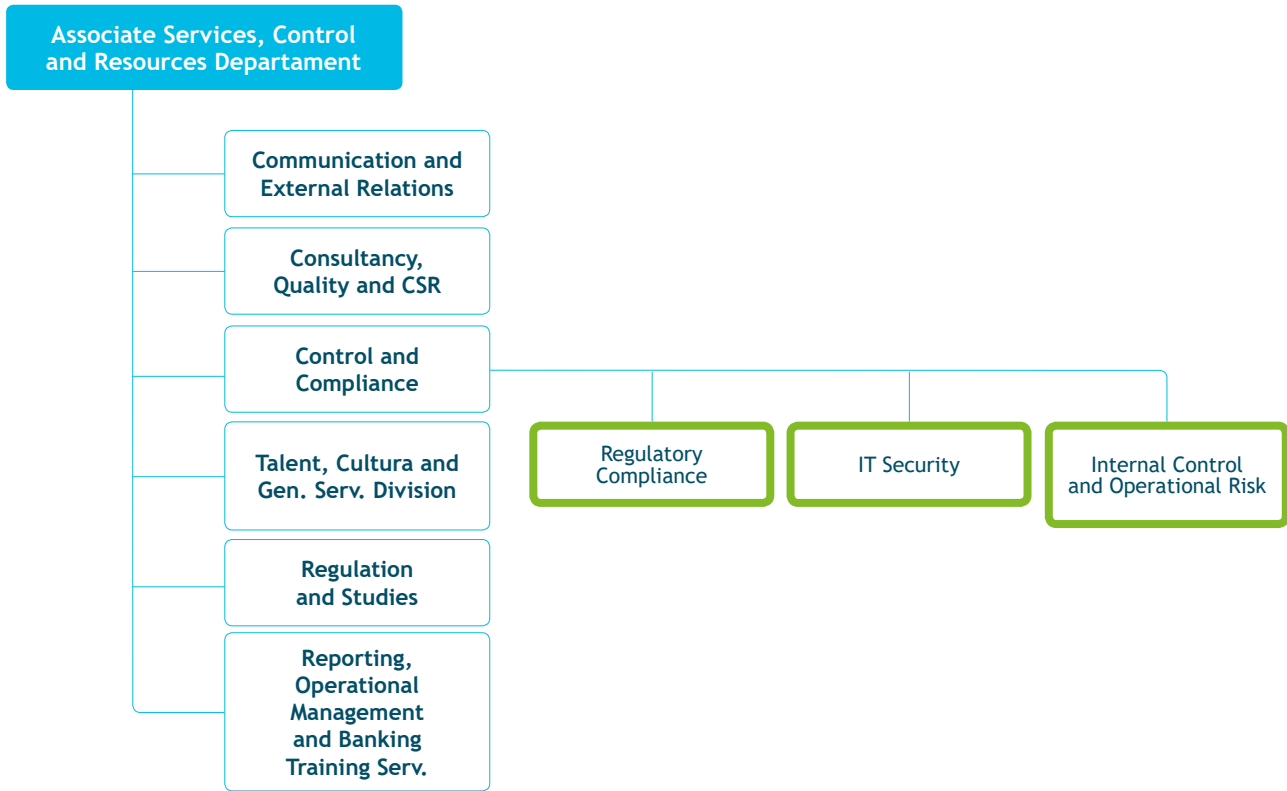
#### 2.2.4.2 Operational Risk Unit

Its key function is to plan, organise and implement throughout the bank the operational risk management system in the various phases (identification, assessment, monitoring and control/mitigation of the risk), in accordance with approved policies and procedures, along with the design and application of the corresponding information system. Its key objective is to align the “operational risk profile” of the bank with the guidelines established by Senior Management.

In order to guarantee its functional independence, the Operational Risk Unit is part of the Associate Services, Control and Resources Department and, within this, in the Control and Compliance Division, which is responsible for the bank's secondary control structure.

Its manager directly participates in the Compliance and Operational Risk Committee, the Financial Risk Committee and the New Financial Products Committee.

The diagram below indicates the position of the Operational Risk Unit within the organisation.



### 2.2.4.3 Regulatory Compliance Department

The Regulatory Compliance Department, as may be seen in the previous organisational chart, is part of the Control and Compliance Division of the Associate Services, Control and Resources Department, and answers directly to the Head of Division. As such, it is an independent function from the business units.

Its main aim is to ensure efficient management of compliance risk, which is defined as the risk that breaches of legal demands or internal standards could impact on the income statement, either directly, as a result of official sanctions or adverse judgements, or indirectly through a negative impact on the bank’s reputation.

Its main spheres of action are the prevention of money laundering, standards of conduct on the Securities Market (RIC and MiFID), data protection, corporate governance and reputational and crime risk.

### 2.2.5 Internal Audit of Risks

Internal Audit is the third line of defence of risk control. One of the general aims of the analysis carried out by this independent team is to verify that the risks a bank is taking on fall within the parameters agreed by the Board of Directors, as outlined below.

Internal Audit is located within the organisational structure, and functionally reports to the Audit Committee on a monthly basis through its Chairman. This ensures its independence and the

undertaking of its functions, for which it has unrestricted access to all the areas, departments and employees, physical or computer activity records, and in general all repositories holding physical or digital documentation that are necessary to carry out its activity.

The objectives of Internal Audit are as follows:

- Assess internal control systems and procedures designed by the bank to adapt, measure, monitor, and control risks deriving from activities and verify that they are adequate and effective.
- Assess accounting, data processing, and information systems.
- Assess control systems and procedures for safeguarding assets.
- Examine the systems and procedures established to ensure compliance with the applicable regulations.
- Examine the reporting of information.
- Prove compliance with standards, policies, and established procedures.
- Monitor second-level control units, including Standards Compliance, the Operational Risk Unit, Internal Control, and the Risk Department.
- Inform senior management, in good time and appropriately, of the results of the reviews and activities undertaken.
- Keep the Audit Committee constantly informed of any issues that could imply an increase in risk with regard to that approved by the Board of Directors.
- Verify compliance with the methodologies used according to that approved by the Board of Directors.
- Audit of the technological environment and risk applications.

Internal Audit publishes reports including an assessment of the work carried out in these fields, as well as recommendations they consider necessary to resolve any identified incidents and an expected resolution date. Similarly, Internal Audit carries out ongoing monitoring of the recommendations, with the aim of checking that they have been properly implemented.

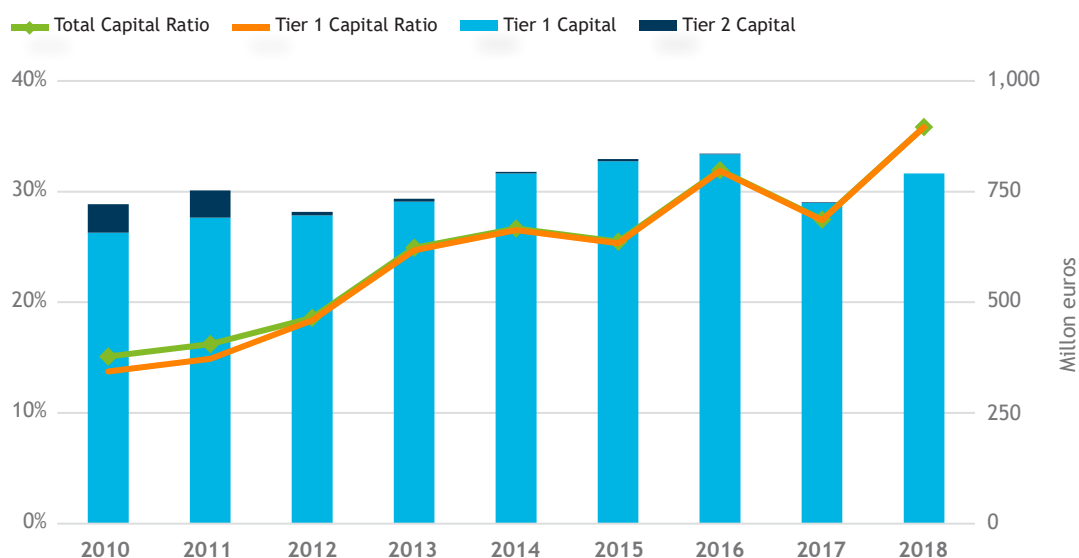


# Capital

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At the 2018 year-end, the solvency ratio<sup>3</sup> of Cecabank was 35.83%, fully comprising Common Equity Tier 1 capital (CET1), i.e. the CET1 solvency ratio was also 35.83%. The main factor that has conditioned the progress of these ratios has been the decrease in weighted exposure for credit and counterparty risk, both general and securitisation.

A key factor for management is keeping a sound capital structure in terms of quantity and quality. As a result, and as reflected in the graph, in recent years, the Tier 1 capital base has been progressively strengthened through the capitalisation of profit which, together with the maintenance of low risk levels, has enabled a sustained improvement of the capital ratios over time.



In 2018, the Board of Cecabank has maintained a minimum capital ratio of 14%. This ratio is established in terms of Common Equity Tier 1 capital. In addition, the Risk Tolerance Framework establishes a margin of leeway for this ratio above which the bank must operate under normal circumstances. Both levels are amply surpassed at present.

This comfortable solvency situation allows Cecabank to cover current and future capital requirements, and those deriving from additional risks considered when self-assessing capital, that are not included in Basel Pillar 1 requirements.

Similarly, on 21 December 2018, the Bank of Spain informed Cecabank, S.A. of the decision on capital taken as a result of the bank's risk supervision assessment process. As a result of this process, the Bank of Spain set a required CET1 solvency ratio of 10.23%, which includes all concepts of risk, a ratio that coincides with that calculated by the bank in its internal capital adequacy assessment for the year 2017. At the end of the financial year, the own funds classified as CET1 covered this requirement with an excess of 250%.

<sup>3</sup> As in 2017, the own funds at 2018 year-end do not reflect the year's results that the Board of Directors agreed to withhold as reserves for an amount of €42.5 million. If it had been the case, the solvency ratio and the CET1 solvency ratio would stand at 37.76%.

Cecabank is also subject to a “capital conservation buffer” of 2.5% of CET1 for 2019. Taking this buffer into account, along with the Bank of Spain’s decision on capital mentioned in the previous paragraph, the excess of capital, on top of the actual requirement, stands at 181% at the close of the year.

For 2018 there are no additional requirements due to the application of the countercyclical buffer since Cecabank’s relevant exposures are in geographic locations weighted at 0% (as is the case of Spain, where the majority of the exposure is located, as set out in section 4.2), or those in geographic locations with a weighting other than 0% have zero consumption.

The result of the internal capital adequacy assessment is aligned with the supervisor’s assessment and, as a result, the levels of coverage of these requirements are similar.





## Eligible capital

The total eligible capital at 31 December 2018 stands at €791 million, all of which is Common Equity Tier 1 capital.

The characteristics of the eligible capital and their composition are set out below.

### 3.1.1 Tier 1 Capital

For the purposes of the calculation of minimum capital requirements, Tier 1 capital is understood as the elements defined as such, taking into consideration the corresponding deductions, in Part Two, Title I, Chapters 1, 2 and 3 of Regulation (EU) N° 575/2013.

Common Equity Tier 1 capital components are characterised as equity that can be immediately used without restriction in order to cover risks or losses as soon as they occur, being recorded for their amount free of any foreseeable tax at the time of calculation.

The Common Equity Tier 1 capital of the bank at 31 December 2018 amounts to €791 million, predominantly consisting of paid-up equity instruments, the share issue premium and retained earnings. The amounts corresponding to intangible assets incorporated within equity have been deducted from this.

As in previous financial years, a reduction in Common Equity Tier 1 capital is carried out due to prudential filters - the result of the application of Commission Delegated Regulation (EU) 2016/101, of 26 October 2015, with regard to regulatory technical standards for prudent valuation. This completes Regulation (EU) no. 575/2013 and establishes requirements regarding prudent reductions of the value of positions on the banking book, at a fair value. Cecabank calculated a reduction using a simple approach which, as at 31 December 2018, resulted in a Tier 1 Capital reduction of €4.7 million.

The following table gives a breakdown of the eligible capital of Cecabank at 31 December 2018. There is no longer a difference between the fully-loaded and phase-in approaches, at completion of the transition schedule that envisages the realisation of certain regulatory adjustments applied by the bank to calculate capital under the phase-in approach. From January 2018, the fully-loaded and phase-in calculations converge, as the aforementioned regulatory adjustments are no longer in place. The bank is not applying the transitional provisions set forth in Regulation (EU) No. 2395/2017 to mitigate the impact of the introduction of IFRS 9.

Item	Amount 2018	Amount 2017
Tier 1 Capital	791,312	724,332
Common Equity Tier 1 capital	791,312	724,332
Equity instruments eligible as Common Equity Tier 1 capital	727,750	727,750
Paid-up equity instruments	112,257	112,257
Share premium	615,493	615,493
Retained earnings <sup>1</sup>	266,567	211,654
Retained earnings from previous years	266,567	211,654
Eligible profit	0	0
Accumulated other comprehensive income	9,768	45,058
Other reserves (IFRS9)	5,591	
Common Equity Tier 1 capital reductions due to prudential filters	- 4,774	- 4,400
Other intangible assets (-)	- 205,402	- 228,864
Pension fund assets with defined benefits	- 8,188	- 7,506
Surplus of the elements deducted from additional Tier 1 capital with regard to additional Tier 1 capital (-)	0	- 45,812
Other transitional adjustments of the Common Equity Tier 1 capital (-)	0	26,452

Thousands of euros.

<sup>1</sup>This heading would have been increased by €42.5 million, if the results of 2018 that the Board of Directors decided to allocate to reserves had been included.

Annex IV includes a conciliation of the own fund items with the audited financial statements.

### 3.1.2 Tier 2 Capital

Tier 2 capital is understood as the factors defined in Part Two, Title I, Chapter 4 of Regulation (EU) No. 575/2013, with the limits and deductions established in this chapter. These own funds, although they comply with the definition of equity established in the regulations in force, are characterised by having, in principle, greater volatility and a lower degree of permanence than those elements classified as Tier 1 capital.

At 31 December 2018, the bank holds no Tier 2 capital. In previous years, the bank's Tier 2 capital comprised the book value of the general allowance for customer insolvency risk. The new IFRS 9 provides a new nature to this provision, excluding it from the elements forming part of Tier 2 capital.



## Capital Requirements

The Pillar 1 capital requirements of Cecabank at 2018 year-end amount to €176.7 million.

The distribution by risk is as follows:

Item	2018	2017
Credit Risk requirements	65,299	87,434
Of which counterparty risk	10,005	11,993
Of which securitisation risk	1,914	10,971
Market Risk requirements	62,826	68,174
Of which position risk of the trading book fixed-income portfolio	51,062	63,977
Of which position risk of the trading book equity portfolio	8,764	1,308
Of which exchange rate risk	3,000	2,889
Operational Risk requirements	41,542	43,446
CVA requirements	7,016	12,227
<b>TOTAL PILAR 1 REQUIREMENTS</b>	<b>176,683</b>	<b>211,281</b>

The eligible Common Equity Tier 1 capital covers these Pillar 1 capital requirements with a surplus of 347.8% over the requirement itself.

### 3.2.1 Capital Requirements for Credit Risk

The following table shows the amount of the minimum capital requirements for credit risk and counterparty risk at 31 December 2018. This also includes information on exposure, the effects of technical mitigation and risk-weighted assets.

Risk Category	Net Exposure*		Value of the Exposure **		RWA***		Capital requirm.
	On-balance- sheet Exposure	Off-balance- sheet Exposure	On-balance- sheet Exposure	Off-balance- sheet Exposure	RWA	RWA Density ****	
Central administrations or central banks	4,136,458	6,150	4,145,009	6,150	163,326	4%	13,066
Regional administrations and local authorities	333,897	100,000	333,897	35,000	0	0%	0
Public sector entities and other non-profit public institutions	21,177	349	12,626	349	5,109	39%	409
Institutions	682,232	229,001	682,232	153,159	256,196	31%	20,496
Corporates	292,731	147,274	292,731	104,400	280,165	71%	22,413
Retail	7,774	1,308	7,774	624	6,298	75%	504
Exposures secured by mortgages on immovable property	41,739	0	41,739	0	14,609	35%	1,169
Exposures in default	899	0	899	0	1,034	115%	82
Exposure to institutions and corporates with a short-term credit assessment	4	0	4	0	2	50%	0
Equity exposures	11,627	0	11,627	0	11,627	100%	930
Other exposures	172,963	0	172,963	0	53,947	31%	4,316
Securitisation exposures	36,140	227	36,140	0	23,926	66%	1,914
<b>Total</b>	<b>5,737,641</b>	<b>484,309</b>	<b>5,737,641</b>	<b>299,682</b>	<b>816,239</b>	<b>14%</b>	<b>65,299</b>

Thousands of euros.

\* Net of corrections and provisions.

\*\* Fully adjusted exposure value following application of credit-risk mitigation techniques and following the adjustment of exposure corresponding to conversion-factor memorandum account entries.

\*\*\* Risk-weighted assets

\*\*\*\* Density of risk-weighted assets: RWA / Value of exposure.

The distribution of the fully-adjusted exposure according to the weighting by corresponding risk is shown in the following table:

Risk Category	Exposure classified by the applied risk weight, according to the degree of credit quality of each exposure										
	0%	2%	20%	35%	50%	75%	100%	150%	250%	Otras	Total
Central administrations or central banks	4,068,854	0	0	0	0	0	28,291	0	54,014	0	4,151,159
Regional administrations and local authorities	368,897	0	0	0	0	0	0	0	0	0	368,897
Public sector entities and other non-profit public institutions	2,757	0	0	0	10,218	0	0	0	0	0	12,975
Institutions	0	0	594,107	0	207,819	0	33,465	0	0	0	835,391
Corporates	0	93,716	1	0	15,444	0	262,313	2,998	0	22,659	397,131
Retail	0	0	0	0	0	8,398	0	0	0	0	8,398
Exposures secured by mortgages on immovable property	0	0	0	41,739	0	0	0	0	0	0	41,739
Exposures in default	0	0	0	0	0	0	630	269	0	0	899
Exposure to institutions and corporates with a short-term credit assessment	0	0	0	0	4	0	0	0	0	0	4
Equity exposures	0	0	0	0	0	0	11,627	0	0	0	11,627
Other exposures	119,016	0	0	0	0	0	53,947	0	0	0	172,963
Securitisation exposures	0	0	0	0	34,188	0	0	0	0	1,952	36,140
<b>Total</b>	<b>4,559,524</b>	<b>93,716</b>	<b>594,108</b>	<b>41,739</b>	<b>267,673</b>	<b>8,398</b>	<b>390,273</b>	<b>3,267</b>	<b>54,014</b>	<b>24,611</b>	<b>6,037,323</b>

Thousands of euros.

The comparison of risk-weighted assets and consumption by credit risk and counterparty risk with respect to the previous year are shown below:

Risk Category	2018		2017	
	RWA	Capital requirm.	RWA	Capital requirm.
Central administrations or central banks	163,326	13,066	162,293	12,983
Regional administrations and local authorities	0	0	0	0
Public sector entities and other non-profit public institutions	5,109	409	15,555	1,244
Institutions	256,196	20,496	404,592	32,367
Corporates	280,165	22,413	210,391	16,831
Retail	6,298	504	6,725	538
Exposures secured by mortgages on immovable property	14,609	1,169	15,094	1,208
Exposures in default	1,034	82	604.5	48
Exposures associated with particularly high risk	0	0	6,747	540
Exposure to institutions and corporates with a short-term credit assessment	2	0	38,500	3,080
Equity exposures	11,627	930	40,097	3,208
Other exposures	53,947	4,316	55,185	4,415
Securitisation exposures	23,926	1,914	137,139	10,971
<b>Total</b>	<b>816,239</b>	<b>65,299</b>	<b>1,092,924</b>	<b>87,434</b>

Thousands of euros.

### 3.2.2 Capital requirements for position risk

The table below shows the requirements for price risk of positions held in the bank's trading book at 31 December 2018, based on the method applied in its calculation:

Method applied	Capital requirement
Position risk of debt instruments in the trading book calculated in accordance with the terms of Part Three, Title IV, Chapter 2, Section 2 of Regulation (EU) No. 575/2013	51,062
- General risk (*)	45,958
- Specific risk:	5,104
Position risk in equity instruments calculated in accordance with Part Three, Title IV, Chapter 2, Section 3 of Regulation (EU) No. 575/2013	8,764
<b>Total capital requirements for price risk of the trading book</b>	<b>59,826</b>

Thousands of euros.

(\*) Calculated by applying the "maturity-based" method.



### 3.2.3 Minimum capital requirements for foreign exchange

The table below shows the amount of the bank's capital requirements at 31 December 2018 for exchange rate risk and gold position risk. The calculation is performed in accordance with the standard method, as defined in Part Three, Title IV, Chapter 3 of Regulation (EU) No. 575/2013.

Capital requirements for foreign exchange risk and gold position risk	3,000
Thousands of euros.	

### 3.2.4 Capital requirements for operational risk

The table below shows the amount of capital requirements for operational risk at 31 December 2018. The calculation was performed with the standard method, as defined in Part Three, Title III, Chapter 3 of Regulation (EU) No. 575/2013.

Capital Requirements for Operational Risk	41,542
Thousands of euros.	

### 3.2.5 Procedures applied in order to assess of internal capital adequacy

The Cecabank Group has implemented an internal assessment process which comprises a quantitative and qualitative assessment of its internal governance structure, its systems of identification, measurement and aggregation of risks incurred in the pursuit of its activities and the control environment. The fundamental aim of this review is to assess the adequacy of the available capital, taking into consideration the control framework and risk management, the economic environment and its strategic business plan.

The procedure also serves to ensure that risks lie within the limits which the Board and senior management establish in order to define the risk profile.

This procedure is aligned with the "Guidelines on Internal Capital Adequacy Assessment Process" (hereinafter ICAAP Guidelines) published by the Bank of Spain, providing the basis for drafting the "Internal Capital and Liquidity Assessment Report" (hereinafter, the ICLAR), which is presented each year to the supervisory authority.

For the purposes of this Report, it was decided to generally employ the simplified options proposed by the supervisor in the aforementioned ICAAP Guidelines, which generate prudent additional capital requirements and facilitate the supervisory review process. Nonetheless, the bank has complemented those additional needs for the case of operational risk and concentration risk. In such cases, the application of a more rigorous model that is aligned with the business of the bank produces more demanding capital needs than those defined by the supervisor.

Appropriate levels of capital have therefore been established in accordance with the various significant risks identified within the context of the Internal Capital and Liquidity Assessment Process. The internal process of analysing risk levels and capital adequacy takes into consideration the Pillar 1 risks, for which an adequacy assessment has been carried out, and other risks such as the aforementioned concentration risk and structural interest rate risk in the balance sheet.

Following this process of internal analysis, the conclusion reached regarding all the risks is that the bank maintains low levels of risk, for which it has ample capital coverage. Throughout this document and in Annex I there is information about the aforementioned risk profile and control and management framework.

The outcome of the capital needs and the stress exercises incorporated into the internal capital adequacy assessment process, makes it possible to forecast that the previously described situation, in which the quality and quantity of capital available have appropriate margins in order to be able to guarantee the current or future capital requirements, will be maintained in the future.



# Credit risk

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## Credit risk exposure

In annual average, the value of the bank's exposures to credit risk at 31 December 2018, following the adjustments indicated in Part Three, Title II, Chapter 1 of Regulation (EU) N° 575/2013, of the corresponding impairment value corrections of assets<sup>4</sup>, as applicable, of the effects of credit risk mitigation techniques and the application of conversion factors for the entries included in memorandum accounts is presented below, disclosed by risk category:

Risk Category	31 December 2018	2018 Annual Average	2017 Annual Average
Central administrations or central banks	4,151,159	5,708,763	4,814,010
Regional administrations and local authorities	368,897	390,539	434,184
Public sector entities and other non-profit public institutions	12,975	33,124	44,637
Institutions	835,391	892,540	941,250
Corporates	397,131	403,108	358,959
Retail	8,398	8,653	9,620
Exposures secured by mortgages on immovable property	41,739	42,561	42,819
Exposures in default	899	857	572
Exposures associated with particularly high risk	0	0	4,305
Covered bonds	0	0	12,452
Exposure to institutions and corporates with a short-term credit assessment	4	4,051	13,245
Exposures to collective investment undertakings (CIU)	0	0	3,875
Equity exposures	11,627	10,300	62,078
Other exposures	172,963	151,129	139,904
Securitisation exposures	36,140	64,702	170,850
<b>Total</b>	<b>6,037,323</b>	<b>7,710,327</b>	<b>7,052,760</b>

Thousands of euros.

A more detailed breakdown of this exposure may be found in section 3.2.1.

<sup>4</sup> Annex II of this report includes the definition of “delinquency” and “impaired positions” that are used in different sections of this report, as well as the definition of the methods used in the determination of provisions for deterioration of the credit risk.



## Geographical and counterparty distribution of exposures

The following table gives an overview of the exposures defined in the above subsection, with a geographical breakdown:

Geographic region	Amount of exposure
Spain	4,742,310
Other countries in the EU	1,194,286
Other	100,727
<b>Exposure as at 31 December 2018</b>	<b>6,037,323</b>

Thousands of euros.



## Residual maturity of the exposures

The following table sets out the distribution by residual maturity term of the exposures referred to in section 4.1:

Risk Category	Residual maturity at 31 December 2018				
	Current	Up to 3 months	Between 3 months and a year	Between 1 and 5 years	More than 5 years
Central administrations or central banks	1,429	8,551	158,789	856,613	3,125,777
Regional administrations and local authorities	203	57,649	135,974	76,497	98,574
Public sector entities and other non-profit public institutions	2,408	24	0	0	10,543
Institutions	588,263	3,048	12,017	53,780	178,283
Corporates	178,925	23,901	17,304	69,361	107,640
Retail	860	5	59	1,164	6,310
Exposures secured by mortgages on immovable property	0	0	23	641	41,075
Exposures in default	60	0	5	10	824
Exposures associated with particularly high risk	0	0	0	0	0
Covered bonds	0	0	0	0	0
Exposure to institutions and corporates with a short-term credit assessment	4	0	0	0	0
Exposures to collective investment undertakings (CIU)	0	0	0	0	0
Equity exposures	11,627	0	0	0	0
Other exposures	168,036	0	0	0	4,927
Securitisation exposures	0	0	0	0	36,140
<b>Exposure as at 31 December 2018</b>	<b>951,815</b>	<b>93,178</b>	<b>324,171</b>	<b>1,058,066</b>	<b>3,610,093</b>

Thousands of euros.





## Counterparty credit risk

Counterparty credit risk is understood as the credit risk arising from derivatives, repurchase operations, securities or commodities lending, margin lending transactions or long settlement transactions carried out by the bank.

The details of the exposure to counterparty risk through derivative and securities financing operations at 31 December 2018, are set out below:

### Measurements

Positive fair value of the contracts	1,524,690
Minus: Effect of netting agreements	1,320,154
Credit exposure after netting	204,536
Minus: Effect of the guarantees received	0
Credit exposure after netting and guarantees	204,536

Thousands of euros.

For the calculation of the minimum capital required associated with counterparty credit risk at 31 December 2018, the bank applied the market price valuation method, in accordance with the terms of the standards set out in Part Three, Title II, Chapter 6 of Regulation (EU) No. 575/2013. By way of summary, it can be stated that, for derivatives operations, the value of the exposure is determined by adding the cost of replacement of all contracts with a positive value (established by means of attribution of a market price to the contracts and operations) and the amount of the potential future exposure of each instrument or operation, calculated in accordance with the terms of Article 274 of Regulation (EU) No. 575/2013. In the calculation of the amount of the potential risk, the scales contained in Table 1 of the aforementioned article were applied.

### 4.4.1 Credit derivatives

At year-end 2018, the bank held no credit derivatives.

### 4.4.2 Impact in collateral in the case of a reduction in the bank's credit rating

The impact is extremely low in view of the fact that practically all of the collateral agreements currently in force do not have an agency rating as a factor that conditions the elements contained therein. Of the five contracts that have the Minimum Transfer Amount linked to the rating, three would be amended in the event the bank is at levels Baa1/BBB + or lower, and two if the investment grade is lost. The impact on liquidity would not be considered relevant in any of these cases.



## Concentration risk

Cecabank's activity as a wholesale bank means the management of risks associated with concentration is particularly relevant. At the close of 2018 no positions exceeded the threshold to be considered as a large exposure. Furthermore, the 10 greatest exposures, without taking into account public debt and other exposures not included in the large exposure calculation, represent around 40% of the total.

This exposure corresponds to some of the main Spanish banking groups, and large Spanish corporations, including the insurance sector. The distribution according to credit agency ratings is presented below:

Level	Rating	% 2018
1 and 2	AAA/AA/A	20.2%
3	BBB	52.1%
Lower than 3	BB-B	16.3%
Not rated	-	11.4%
<b>Total</b>		<b>100.0%</b>

Cecabank's level of specialisation can be seen at both sectoral and geographical levels. In terms of the relevant exposure for the purpose of determining major risks, financial institutions accounted for 56.3% and those located in the Eurozone, including Spain, stood at 89.5%.

In the assessment of the degree of sector concentration the exposure is considered to be maintained within a highly regulated and supervised sector. This aspect mitigates the level of sectoral specialisation. Irrespective of this, and as shown in section 3.2.5, the bank applies prudent criteria to cover these risks under the Pillar 2 framework, with the appropriate levels of capital.



## Impaired exposures

### Exposures impaired by counterparty

The following table shows the value of impaired exposures at 31 December 2018, with a breakdown by counterparty type, together with the amount of coverage for credit-risk losses due to insolvency established at year end, and the amount of provisions accounted for, in net terms, in the 2018 financial year:

Counterparty	Original Impaired Losses	Coverage for non-performing assets	Provisions for the year to cover non-performing assets
Institutions	34	34	- 44
Corporates	0	0	0
Retail	871	228	71
Securitisation exposures	0	0	0
<b>Amount at 31 December 2018</b>	<b>905</b>	<b>262</b>	<b>27</b>

Thousands of euros.

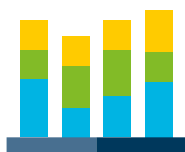
### Impaired exposures by geographical area

The following table indicates the above exposures depending on their location:

Counterparty	Original Impaired Losses	Coverage for non-performing assets	Provisions for the year to cover non-performing assets
Spain	905	262	27
Other countries in the EU	0	0	0
Other	0	0	0
<b>Amount at 31 December 2018</b>	<b>905</b>	<b>262</b>	<b>27</b>

Thousands of euros.

At 31 December 2018 the value of non-performing exposures, net of provisions stands at €643 thousand.



## Changes during the 2018 financial year in losses credit risk impairment and provisions for risks and contingent commitments for credit risk

The changes during the 2018 financial year in coverage of losses from credit risk due to insolvency comply with the terms of Regulation (EU) No. 575/2013, both in the type of coverage and the methodology applied to the calculation thereof (see Annex II).

The detail of the changes in non-performing assets in 2018 is as follows:

### Coverage of non-performing assets

Balance at 31 December 2017	84,225
Provisions charged to income statement	101
Recovery credited to results	- 74
Amounts applied during the financial year	- 54,743
Impact of application of IFRS 9 (*)	- 29,247
<b>Balance at 31 December 2018</b>	<b>262</b>

Thousands of euros.

\* Mainly includes the impact of transfers between portfolios made with the first application of IFRS 9 that have resulted in the reclassification of non-performing assets to the portfolio of financial assets not held for trading at fair value through profit or loss, and to the portfolio of financial assets at amortised cost under special monitoring.

The amount of coverage for non-performing assets has been reduced considerably compared to December 2017, mainly due to applying the fund a matured non-performing position (-54,743 thousand euros). Funds have also been released as a result of transfers from the non-performing portfolio to the mandatory trading book and to the credit banking book under special monitoring (-29,247 thousand euros).

With regard to coverage of standard risk and that under special monitoring, the summary of changes in 2018 is shown in the following table:

### Coverage of standard risk and that under special monitoring

Balance at 31 December 2017	1,637
Provisions charged to income statement	960
Recovery credited to results	- 1,621
Effect of the differences in foreign currency exchange	- 13
Impact of application of IFRS 9 (*)	2,027
<b>Balance at 31 December 2018</b>	<b>2,990</b>

Thousands of euros.

\* Mainly includes the impact of transfers between portfolios made with the first application of IFRS 9 that have resulted in the reclassification of non-performing assets to the portfolio of financial assets at amortised cost under special monitoring, and the adjustments due to impairment losses and provisions associated with the first application of Circular 4/2017.



## Credit rating agencies used

Cecabank uses Moody's and S&P as credit ratings agencies when determining the risk weights applicable to its exposures.

These ratings agencies are used consistently and on a long-term basis for all the assets for which they are available, including securitisation exposure. Given the wholesale nature of the bank's activity, these ratings are usually available for assets from the different categories, except for those related to individuals.

### 4.8.1 General description of the process of assignment of public security issue credit ratings to comparable assets

When there is a credit rating for a particular issue programme or for an exposure to which the element comprising the risk belongs, this rating is used in order to establish the risk weight applicable to that element.

In cases in which there is no credit rating directly applicable to a specific exposure, but there is a general credit rating for the issuer, the latter is used, in accordance with the ratings assignment criteria described in the Solvency Regulations.

The credit ratings corresponding to the issuers of a particular economic group are not used to classify the credits of other issuers of the same group.

Short-term credit ratings are applied only to those exposures which may be considered to be short-term and are not extended in other cases.

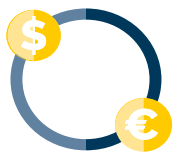
In cases in which the external credit rating corresponds to an exposure in the local currency of a debtor, this will not be used to determine the risk weighting of another exposure of the same debtor in foreign currency.

### 4.8.2 Risk-weighted exposure determined by the risk assessment of external rating agencies

The following table shows all risk-weighted exposures for different categories of credit risk, separating weighted exposure based on the credit rating awarded by an ECAI, from those whose credit rating comes from a central administration:

Risk Category	TOTAL	Risk-weighted exposure	
		Of which: with credit rating awarded by an ECAI	Of which: with credit rating from central administrations
Central administrations or central banks	163,326	0	0
Regional administrations and local authorities	0	0	0
Public sector entities and other non-profit public institutions	5,109	5,109	0
Institutions	256,196	206,410	9,375
Corporates	280,165	124,223	0
Retail	6,298	15	0
Exposures secured by mortgages on immovable property	14,609	65	0
Exposures in default	1,034	0	0
Exposures associated with particularly high risk	0	0	0
Covered bonds	0	0	0
Exposure to institutions and corporates with a short-term credit assessment	2	2	0
Exposures to collective investment undertakings (CIU)	0	0	0
Equity exposures	11,627	9,451	0
Other exposures	53,947	0	0
Securitisation exposures	23,926	23,926	0
<b>TOTAL</b>	<b>816,239</b>	<b>369,201</b>	<b>9,375</b>

Thousands of euros.



## Securitisation transactions

The following breakdown shows the securitisation positions held on 31 December 2018, classified by the risk weight bands to which they are assigned:

	Original exposure	Original exposure *	Value of the Exposure **	Level 1 (- 20%)	Level 2 (- 50%)	Level 3 (- 100%)	Level 4 (- 350%)	Weighting Risk-weighted exposure
On-balance-sheet items	36,140	36,140	36,140	-	34,188	-	1,952	23,926
Derivatives and off-balance-sheet items	227	227	-	-	-	-	-	-
<b>Total exposure</b>	<b>36,367</b>	<b>36,367</b>	<b>36,140</b>	<b>-</b>	<b>34,188</b>	<b>-</b>	<b>1,952</b>	<b>23,926</b>

Thousands of euros.

\* Net corrections and provisions

\*\* Fully adjusted value of the exposure after the applying credit-risk mitigation techniques, and after the distribution of the fully-adjusted exposure value corresponding to conversion-factor memorandum account entries.

At 31 December 2018, all Cecabank's securitisation exposures correspond to investment positions, they are traditional securitisations (no re-securitisations or synthetic securitisations).

Cecabank has no share in securitisation programmes other than in its own position as an investor. This includes, in addition to investment in securitisation bonds, acting as a counterparty in interest-rate swap contracts and, residually, providing liquidity facilities to securitisation funds.

These positions are incorporated in the usual monitoring channels corresponding to the portfolios in which they are held. As well as the information published by external credit ratings agencies, monitoring of the behaviour of underlying assets and the structure of securitisation funds is carried out based on available public information, and market prices of positions are followed.



## Credit-risk mitigation techniques

Cecabank requires compliance with the following requirements using any of the recognised credit-risk mitigation techniques:

- Ensuring there is always the option to legally enforce the settlement of guarantees.
- Checking that there is never any significant positive correlation between the counterparty and the value of collateral.
- Requiring the proper documentation of guarantees.
- Undertaking the regular monitoring and control of the mitigation techniques used.

Cecabank acknowledges the following credit-risk mitigation techniques:

### 1.- Contractual netting agreements

Contractual netting agreements (ISDA and CMOF Master Agreements) are employed as a credit-risk mitigation technique. Furthermore, in order to reduce credit risk, CSA Annexes are signed for ISDA contracts and Annex III for the CMOF agreement for the collateralisation of the net outstanding risk in this type of operations.

The Global Master Repurchase Agreement (GMRA) is also used as a credit-risk mitigation technique for repo-style operations, and securities lending agreements (EMA and GMSLA).

These agreements are specified in further detail in Annex I: Risk Management Policies and Objectives Section 1: Credit Risk.

### 2.- Collateral

Collaterals are assets that remain subject to the guaranteed obligation.

At Cecabank collateral assets are basically cash in euros, and Spanish public debt securities. In the case of collaterals that are financial assets, the potential volatility of the value of the securities is taken into account, in line with provisions in current solvency regulations.

A particularly important case of financial collateral is the collateral (usually cash) linked with OTC derivatives, repos, or sell/buy-backs, and securities lending subject to contractual netting and financial guarantee contracts, mentioned in the previous section.

### 3.- Personal guarantees and credit derivatives

These types of guarantees correspond to a third party's obligation to pay an amount in the event of a borrower's non-payment or when other specific events occur. An example of such types of guarantees are bonds and warranties.

In terms of their capacity to mitigate credit risk, only those guarantees provided by third parties that meet the minimum requirements established by the current solvency regulations will be recognised.

Occasionally protection is purchased through credit derivatives, generally Credit Default Swaps (CDS), taken out with first-rate financial institutions, or central counterparty clearing houses.

The following details indicate the distribution of credit-risk exposure on 31 December 2018, disclosed in accordance with the application or otherwise of credit-risk mitigation techniques and, where applicable, the mitigation technique applied (the exposure data refer to exposures prior to application of the risk mitigation applied):



Exposure type	Value of the original exposure
A) Exposures to which no credit-risk mitigation technique is applied	6,023,467
B) Exposures to which a credit-risk mitigation technique is applied	198,484
- Netting master agreements regarding operations with a repurchase commitment, securities or commodities lending operations or other operations tied to the capital market	189,705
- Collateral	0
- Hedging based on personal guarantees	8,779

Datos en miles de euros

At year-end 2018, there were no credit derivatives used as a credit-risk reduction technique.

### Central Clearing Houses and Organised Markets

The bank settles and clears OTC derivatives in central counterparty clearing houses, as required by the regulations. It also clears and settles part of its repo and sell/buy-back operations in this type of counterparty to mitigate credit risk.

OTC derivatives operations are carried out indirectly through a clearing member.

Repo and sell/buy-back activity is cleared and settled directly by the bank in various houses, being a clearing member.

With regard to organised markets, the bank carries out operations directly with central counterparty clearing houses on national markets and indirectly in international markets through a clearing member..



## Encumbered assets

Assets which, as at 31 December 2018, are committed (contributed as collateral or guarantee against certain liabilities) and any unencumbered assets are detailed below:

	Book value of encumbered assets	Fair value of the encumbered assets	Book value of unencumbered assets	Fair value of the unencumbered assets
<b>Assets of the declaring bank</b>	<b>1,047,198</b>		<b>8,602,630</b>	
Loans on demand	0		3,148,062	
Equity instruments	4,503	4,503	265,629	264,431
Debt securities	636,647	634,558	1,647,550	1,629,231
Loans and advances other than loans on demand	406,048		2,069,761	
Other Assets	0		1,471,628	

Thousands of euros.

Encumbered assets mostly correspond to collaterals pledged to guarantee derivatives operations, and debt securities that are handed over in reverse repurchase agreement operations.

Outlined below are the guarantees received which are used in collaterals taken for derivatives operations and in guarantees taken from reverse purchase lending operations and securities lending:

Exposure type	Fair value of collaterals received, or of own issued encumbered debt securities	Fair value of collaterals received, or of own issued debt securities available for encumbrance
Collaterals received by the declaring bank	141,556	1,509,450
Equity instruments	389	155,864
Debt securities	71,460	1,176,854
Other collateral received	69,707	176,732
Own debt securities issued other than covered bonds or securitisation bonds for own assets	0	0

Thousands of euros.

Guarantees received in the form of the reverse purchase lending operations or securities lending are committed through their use in reverse purchase agreement operations, as is done with debt securities.

At 31 December 2018 the total financial liabilities associated with different assets/guarantees committed in financial operations is shown below:

Exposure type	Corresponding liabilities, contingent liabilities, or securities loaned	Assets, collaterals received, and own debt securities issued other than covered bonds and securitisation bonds for encumbered assets
Book value of selected financial liabilities	1,624,755	1,133,566
Other sources of encumbrance	239,405	55,189
<b>TOTAL SOURCES OF ENCUMBRANCE</b>	<b>1,864,160</b>	<b>1,188,755</b>

Thousands of euros.

The background features a large, dark blue curved line that starts from the left and curves upwards and to the right. A light blue circle is partially overlapping this line. A green rectangle is positioned above the line. On the left side, there are vertical bars in light blue and orange. The text is positioned in the lower right area of the page.

# Market risk in the trading book

For the purposes of calculating the capital requirements associated with the trading book, it should be indicated that the bank classifies as such any positions in financial instruments and commodities which are held with the intention of trading, in other words, the portfolio of financial assets held for trading (“intention of trading” being understood as holding positions for the purpose of disposing of them in the short term or benefiting in the short term from real or expected differences between the purchase price and the sale price, or variations in other prices or interest rates), or which are measured at fair value through profit or loss (portfolio of financial assets not held for trading at fair value through profit or loss). Finally, the trading book includes positions that provide coverage to the elements of this portfolio.

The bank uses an internal model for managing and controlling market risk. It also uses this model to determine the capital adequacy of the capital requirement established according to the standard methodology, if it is necessary to take any type of action through Pillar 2. A description of the risk management and control model can be found in point 2 of Annex I.

The details of financial assets included in the trading book are set out below as defined previously, classified by accounting portfolio and type of instrument at 31 December 2018. This classification includes the changes introduced by IFRS 9 regarding asset valuation and classification, set out at the end of this section.

#### Financial assets for trading

Held-for-trading financial assets	1,920,383
Derivatives	926,943
Equity instruments	240,744
Debt securities	752,696
Financial assets not held for trading at fair value through profit or loss	60,413
Equity instruments	19,093
Debt securities	41,320
<b>Total financial assets in the trading book</b>	<b>1,980,796</b>

Thousands of euros.

The table below shows the amount of capital requirements associated with the trading book at 31 December 2018:

#### Capital requirements in the trading book

Position risk requirements	59,826
Counterparty credit risk requirements	6,709
<b>Total capital requirements</b>	<b>66,535</b>

Thousands of euros.

Details of capital requirements for position risk, according to the instrument, are as follows:

**Position risk requirements**

Requirements for position risk in equity instruments	8,764
General Risk	1,446
Specific Risk	7,318
Requirements for position risk in fixed-income instruments	51,062
General Risk	45,958
Specific Risk	5,104
Own funds requirements for securitisation instruments	941
<b>Total capital requirements</b>	<b>59,826</b>

Thousands of euros.

As mentioned previously, within the positions of the trading book fixed-income portfolio, there are securitisation positions with capital consumption requirements of €941,000.

The standard for recognition and measurement of financial instruments IFRS 9 entered into force on 1 January 2018. On the basis of this standard, the necessary accounting adjustments have been carried out to show a correct classification and valuation of the assets based on the bank's business model. The result has been: the transfer of certain equity and debt instruments classified in the "Financial assets measured at fair value through changes in other comprehensive income" portfolio to the new portfolio of "Assets not held for trading measured at fair value through profit or loss", and in the transfer of other debt instruments of the "Financial assets at amortised cost" portfolio (which were fully provisioned) to the portfolio of "Assets not held for trading measured at fair value through profit or loss." The details of these transfers can be found in Note 1.4 of the report of the Group to which Cecabank belongs.



Equity instruments  
not included in the  
trading book

Equity instruments not included in the trading book include participations in the permanent portfolio (“strategic investments”) which have been held at fair value through changes in other comprehensive income (formerly “available-for-sale financial assets” portfolio).

Note 2 and Notes 7 and 10 to the Individual Report of the 2018 financial year include a description of the accounting portfolios into which these equity investments and instruments owned by the bank are classified, together with the accounting criteria for the registration and measurement applied to each of them. These notes also indicate the models and assumptions applied for determination of the value of instruments included in this portfolio.

The permanent portfolio comprises investments in other entities in which it has a greater or lesser involvement in their administration and decision-making processes, used to achieve aims aligned with the strategy and objectives of the bank as a whole where there is an intention to maintain an ongoing shareholding relationship. At 31 December 2018, strategic investments totalled 11,310 thousand euros.

The following table shows a breakdown of these exposures:

	Amount of exposure
Equity instruments listed on organised markets	0
Equity instruments not listed on organised markets	11,310
<b>Total</b>	<b>11,310</b>

Thousands of euros.

Gains, net of the tax impact, without impairment, at 31 December 2018 and associated with the various investments in equity instruments included in the trading book and those which are consolidated amounted to 3,083 thousand euros.

The cost of exposures and their underlying capital gains and losses are as follows:

	Amount of exposure	Cost	Underlying capital losses	Underlying gains
Equity instruments listed on organised markets	0	0	0	0
Equity instruments not listed on organised markets	11,310	6,905	0	4,405
<b>Total</b>	<b>11,310</b>	<b>6,905</b>	<b>0</b>	<b>4,405</b>

Thousands of euros.

The following is a breakdown of exposures based on the issuer’s sector:

#### Classification by issuer

Credit institutions	0
Other financial companies	11,139
Non-financial companies	171
<b>Total</b>	<b>11,310</b>

Thousands of euros.





# Capital requirements for operational risk

Calculation of the Pillar 1 Regulatory Capital for operational risk is performed by applying the percentages established in the standard method to the relevant revenue. The procedure includes the following aspects:

- Determination of relevant revenue.
- Assignment of relevant revenue to business lines.
- Application of weighting to the business lines.
- Calculation of capital consumption

The following table indicates the capital consumptions at the close of 2018 for each line of business:

Line of business	Weighting	Requirements
Trading and sales	18%	11,514
Commercial banking	15%	13,838
Retail banking	12%	46
Asset management	12%	0
Payment and settlement	18%	4,056
Agency services	15%	12,022
Retail brokerage	12%	0
Business funding	18%	65
<b>Total</b>		<b>41,542</b>

Thousands of euros.

Additionally, as mentioned in section 3.2.5, the bank applies a more stringent methodology than that required by regulations, under the Pillar 2 framework.



**Interest-rate  
risk in positions  
not included in  
the trading book**

Interest-rate risk is the risk affecting or potentially affecting results or capital as a result of adverse movements in interest rates in the banking book.

The measurement and analysis of this risk is performed by taking into consideration the following aspects in accordance with the premises described below:

- It is conducted on a permanent basis.
- An analysis is performed of the effects on the Net Interest Margin and Economic Value which could result from variations in interest rates in the various currencies in which significant exposures are maintained.
- The analysis includes all positions that are sensitive to interest-rate risk, including interest-rate derivatives, both implicit and explicit, and excluding positions that form a part of the trading book.

Based on these analyses, measures are adopted as required in order to guarantee the optimal management of this risk.

Gap analysis indicates the exposure to interest-rate risk on the basis of the maturity structure and/or repricing of positions. This analysis enables interest risk positions to be ascertained over different terms, and also aims to ascertain where potential impacts may affect the financial margin and economic value. The data at 2018 year-end are shown in the following table:

	0<=1M	1<=2M	2<=3M	3<=4M	4<=5M	5<=6M	6<=12M	1<=2Y	2<=5Y	5<=10Y	10<=20Y	20<=30Y
<b>ASSETS</b>	6,094,867	142,042	162,277	96,342	41,695	7,840	173,565	345,000	551,600	250,200	7,000	41,107
1. Cash and balances with central banks	3,122,687											
2. Available-for-sale financial assets	1,036,784	136,434	126,101	64,270	25,250		171,140	345,000	521,600	200,200	7,000	1,356
2.1 Debt securities	1,036,784	136,434	126,101	64,270	25,250		171,140	345,000	521,600	200,200	7,000	
2.2 Equity instruments												1,356
3. Loans and receivables	1,203,565	609	1,176	12,072	2,745	340	2,425		30,000	50,000		
3.1 Debt securities	22,352				2,007				30,000	50,000		
3.2 Customer credit	65,753	609	476	363	739	340	2,425					
3.3 Credit institution deposits	1,115,459		700	11,709								
4. Hedging derivatives	731,832	5,000	35,000	20,000	13,700	7,500						
5. Investments												39,751
<b>LIABILITIES</b>	6,105,953	5,585	21,846	28,750	23,950	11,455	3,989	306,399	330,571	157,924	7,735	58
1. Financial liabilities, amortised cost and fair value with changes in P&L	1,509,733	5,585	3,846	4,418	1,750	1,455	3,989	99	190	324	235	58
1.1 Credit institution deposits	1,207,415	5,585	3,846	4,418	1,750	1,455	3,989	99	190	324	235	58
1.2 Temporary assignment of assets	302,318											
1.3 Debts represent. by tradable securities												
2. Customer deposits	4,596,220								63,281			
3. Hedging derivatives			18,000	24,332	22,200	10,000		306,300	267,100	157,600	7,500	
<b>GAP</b>	-11,086	136,457	140,431	67,593	17,745	-3,615	169,576	38,601	221,029	92,276	-735	41,050
<b>ACCUMULATED GAP</b>	-11,086	125,371	265,802	333,395	351,140	347,525	517,101	555,702	776,731	869,007	868,272	909,321

Thousands of euro.

As mentioned above, the most representative indicators employed internally for management identify the levels of structural interest-rate risk based on sensitivities to interest-rate movements. The values of these indicators are set out below:

Indicator	Indicator description	
Economic Value	The relationship between the economic value and the highest quality eligible capital.	152.87%
Sensitivity to Economic Value with respect to Tier I and II	Percentage of eligible capital that would be represented by the loss in Economic Value that would be caused by a sudden variation of 200 b.p. on the interest-rate curves.	5.55%
Sensitivity to Economic Value with respect to EVC	Percentage of economic value that would be represented by the loss that would be caused by a sudden variation of 200 b.p. on the interest-rate curves.	3.40%
Net Interest Margin Sensitivity	Sensitivity of the one-year projections for the financial margin to sudden variations of 200 b.p. on the interest-rate curves.	5.15%
VaR - Banking Book	Percentage of Tier 1 capital committed to the VaR of the Banking Book.	0.54%

Datos medios del año.



# Structural liquidity risk

9.1 Procedures applied to the assessment of liquidity adequacy

58

This is the risk affecting or potentially affecting results or capital as a result of the bank being incapable of meeting its payment obligations upon maturity, without incurring unacceptable losses.

This risk reflects the probability of incurring losses or having to give up new business or an increase in current business through an inability to fulfil commitments upon maturity in a normal manner, or being unable to fund additional needs at market costs. In order to mitigate this risk, the liquidity situation is regularly monitored together with potential actions to be performed, and measures are put in place in order to be able to re-establish the overall financial balance of the bank in the event of a potential liquidity shortfall.

The measurement and analysis of this risk is performed by taking into consideration the following aspects in accordance with the premises described below:

- It is conducted on a daily basis.
- Liquidity situations are analysed over different timeframes.
- Compliance with the regulatory ratios is ensured.
- They are accompanied by market indices and data affecting liquidity.
- The analyses include all those positions which generate or could generate cash movements.

The bank maintains a high degree of stability in terms of liquidity sources, adequate capacity for wholesale market calls and the availability of sellable assets. All of this results in a comfortable liquidity situation.

Indicators	Indicator description	
LCR (Liquidity Coverage Ratio)	Ratio defined in Section 1 of Article 412 of Regulation (EU) 575/2013.	228 %
Liquidity Ratio Vs Stable Financing	Overall percentage of liquidity originating from stable financing.	102 %
Short-Term Ratio	Ratio between collections and payments in a 1-month period.	301 %
NSFR (Net Stable Funding Ratio)	Proportion in which the stable funding of a bank covers its liquid assets. At least 100% is required.	373 %

A key factor that demonstrates Cecabank's comfortable liquidity status is the reserve of the set of highly liquid assets that it holds for the purpose of acting as a last resort in situations of maximum market stress. A balanced liquidity structure is maintained due to the high amount of stable deposits from clients and the investment in short-term assets with a high credit rating that are also very liquid in nature.

At the end of 2018, the balance of this reserve of liquid assets to deal with potential liquidity needs was €5,565 million, predominantly comprised of the balance of assets eligible for financing operations with the European Central Bank (93%).

The following table shows the balance of liquid assets eligible for financing operations with the European Central Bank and arranged according to the levels that affect the adjustments (haircuts) applicable when being discounted. The values below already include these adjustments:



**Liquidity categories by asset type**

Central Bank + Cash-in-Hand + Other Cash	3,103,858
Level I	1,524,245
Level II	293,135
Level III	187,215
Level IV	48,752
Level V	0
Other liquid assets	408,562
<b>TOTAL</b>	<b>5,565,766</b>

Cecabank regularly conducts stress tests on the liquidity ratios, as indicated in section 7 of Annex I. Among other factors, these stress scenarios take into account a prolonged closure of the capital and interbank market, the activation of contingent lines and deposit flight. The result of these exercises is that the bank has a sufficient buffer of liquid assets in place to withstand a situation of prolonged stress.



## Procedures applied to the assessment of liquidity adequacy

As is the case in the internal capital adequacy assessment process, Cecabank quantitatively and qualitatively assesses the adequacy of its processes for managing liquidity, and funding and liquidity risks, for the nature of its activities, its dimension and complexity.

This procedure is aligned with the ICAAP Guidelines published by the Bank of Spain, providing the basis for drafting the ICLAR, which is presented each year to the supervisory authority.

The evaluation of the liquidity position, as previously described, concludes that the bank has sufficient resources to guarantee its liquidity position, as well as a suitable framework in place to control and manage the liquidity risk, as shown in Annex I.

The projection of future funding needs and the stress tests conducted anticipate that the comfortable liquidity position will continue.



Leverage

Another factor that demonstrates Cecabank's level of solvency is the leverage ratio. As shown below, the calculation made for December 2018 was 11.87%.

This ratio was established in Basel III as a not-sensitive-to-risk measure, aiming to limit the possibility of excessively increasing companies' balance sheets in relation to their available capital. Its calculation is defined as the ratio between the eligible Tier 1 capital and a Non-risk weighted measurement of exposure calculated in accordance with the definition established in the EU Delegated Regulation 62/2015.

The following table shows the elements taken into consideration in the leverage ratio calculated at 31 December 2018. Under the fully-loaded approach (coinciding with the phase-in calculation), since the transition schedule envisaged for carrying out certain regulatory adjustments in the calculation of the capital, and which the bank has been carrying out, was completed in December 2017. The bank is not applying the transitional provisions set forth in Regulation (EU) No. 2395/2017 to mitigate the impact on capital of the introduction of IFRS 9.

	2018	2017
<b>Tier I</b>	<b>791,312</b>	<b>743,692</b>
<b>Total Exposure</b>	<b>6,667,772</b>	<b>6,791,911</b>
Derivatives	132,206	131,976
Securities lending and financing	75,546	175,709
Off-balance sheet items	95,144	289,910
Other assets	6,583,244	6,435,086
Adjustments	- 218,368	- 240,770
<b>Leverage ratio</b>	<b>11.87%</b>	<b>10.95%</b>

Thousands of euros.

Controlling the risk of leverage is incorporated within the standard monitoring of risk parameters. There is a limit that is monitored based on the information received by the Risk Committee and the Assets and Liabilities Committee in order to guarantee that the ratio comfortably exceeds the level that is taken as the reference value (3%) and is currently pending its definitive incorporation into the solvency regulations.

Monitoring is performed alongside the supervision of solvency levels and it includes an assessment of both the bank's exposure and available own funds.



# Information on remuneration

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With regard to reporting remunerations to the market, and in line with the Bank of Spain Circular 2/2016 of 2 February, which clarifies the adjustment of the Spanish legal ruling to EU Directive 2013/36 and EU Regulation no. 575/2013, Cecabank herein outlines its remunerations policies and practices relating to managers, senior management, employees performing control functions in risk, employees performing control functions, and any other worker whose overall remuneration may be similar to that already mentioned.



# Remuneration of Cecabank personnel

## 11.1.1 Remuneration Committee

The Board of Directors of Cecabank has a Remuneration Committee, in accordance with the provisions of the regulation, supervision and solvency of credit institutions Act 10/2014, of 26th June, and its enacting regulation, as well as Act 31/2014 of 3rd December, which modifies the Corporation Act in order to improve corporate governance.

The Remuneration Committee has regulations specifying the following:

- 1.-In accordance with the provisions of Royal Decree 84/2015, of 13th February, implementing Act 10/2014, of 26 June, on the regulation, supervision and solvency of credit institutions, the Remuneration Committee has the following functions:
  - a) Preparing decisions in relation to remuneration, including decisions that have repercussions for the bank's risk and risk management, that must be adopted by the Board of Directors.
  - b) Reporting information on the General Remuneration Policy of the members of the Board of Directors, CEOs or similar positions, as well as the individual remuneration and other contractual conditions of the members of the Board of Directors who perform executive duties, and ensuring compliance therewith.
  - c) Reporting information on the Remuneration Policy of senior executives, employees that assume risk, employees performing control functions and any employee that receives an overall remuneration that falls within the same scale of remuneration as applies to senior executives and employees that assume risk, whose professional activities significantly coincide with their risk profile.
  - d) Directly supervising the remuneration of senior executives responsible for risk management and in charge of the bank's compliance functions.
  - e) Reporting information on the incentive plans for directors or employees linked to the bank's profit and/or other variable indices/components.
- 2.-The Remuneration Committee may also report on any issues assigned to it in relation to the remuneration and compensation system, amounts and raises, of the Board of Directors, executive directors and executive personnel.
- 3.-When preparing the decisions, the Remuneration Committee takes into consideration the long- term interests of the bank's shareholders, investors and other stakeholders, as well as the public interest.
- 4.-The Committee reports its activity and the work conducted to the Board of Directors in an appropriate and timely manner.
- 5.-The Committee drafts an annual report on its activities over the course of the financial year.

The composition of the Remuneration Committee can be consulted in Annex III of this document.

In 2018, the Remuneration Committee held two meetings.

The allowance established by the Board of Directors for the members of the Committee, for their attendance at each of the meetings, is the same as the rest of Board Committees and Commissions. That is, €1,379.31 in the case of members and €2,758.62 in the case of the Chairman up to the month of July. On 24 July 2017, the Board of Directors set the amount for these allowances at €2,068.97 for members and €4,137.94 for the Chairman.

At its meeting of 28 May 2018, at the proposal of the Remuneration Committee, the Board of Directors approved the remuneration policy applicable to the entire workforce.

## 11.1.2 General principles of the remuneration policy

The remuneration policy must be understood as an instrument of internal governance and risk management at the bank, and as a result, the main objective in this regard is to align the objectives of the employees themselves with the long-term interests of the bank. To this end, the valuation of the components of performance-based remuneration focuses on long-term results, and takes into consideration all outstanding risks associated with these results.

In this regard, the principles governing this remuneration policy are as follows:

- Multiplicity of elements
- Prudent and effective risk management
- Alignment with long-term interests
- Suitable ratio between the fixed and variable components
- Internal equality and external competitiveness
- Supervision and effectiveness
- Flexibility and transparency
- Simplicity and individualisation

As well as conducting an annual internal, central and independent assessment of the application of the Identified Staff's remuneration policy, Cecabank commissioned Ernst&Young Abogados, S.L.P. to assess the remuneration policy as an external consultant.

## 11.1.3 Identified Staff

A distinction is made between three groups (hereinafter, in aggregate terms, the Identified Staff) of staff that have a material impact on the risk profile of the Bank and which would be affected by the requirements in terms of remunerations:

- Group 1: Members of Cecabank's steering Committee, including the CEO.
- Group 2: Employees belonging to the Trading and Equity Sales Divisions.
- Group 3: Heads of control functions and members of key Cecabank committees. Cecabank.



Additionally, in accordance with the provisions of Delegated Regulation 604/2014 of 4 March, the members of the Board of Directors serving the same and not entrusted with executive functions must also be considered as members of the Identified Staff.

Situation at 31/12/2018	Number of people
Group 1	8
Group 2	40
Group 3	9

### 11.1.4 Relationship with the bank's profit

The objective of Cecabank's annual variable remuneration system is to establish a relationship between the profit obtained and the amount of remuneration, which must furthermore compensate the level of achievement, performance, effort and responsibility, and be aligned with the long-term interests of the bank, without involving any excessive risk-taking.

The potential variable remuneration is established taking into account the achievement of objectives and the performance evaluation, based on certain reference scales that are set out for each functional level, taking into account the competitiveness criteria.

The variable remuneration charge is also determined by whether the budget is attained.

With regard to the control units, the method for establishing the remuneration of the key figures does not compromise their objectivity and independence, nor create conflicts of interest in their function of monitoring and advising.

#### Trading and Equity Sales Divisions

The variable remuneration model for the Cecabank Trading and Equity Sales Divisions comprises the distribution of a percentage of the profit obtained by the Divisions, after expenses. In addition, corrective elements are applied that enable the final amounts paid to be adjusted (upwards or downwards). These reductions are made according to: (i) the degree of difficulty of the different desks in the process of obtaining profit, and (ii) an assessment of any exceptional situations which may have occurred during the process, as set out in the Performance Assessment, at both the quantitative and qualitative levels.

Therefore, variable remuneration for the Trading and Equity Sales Divisions is determined by whether profits are obtained, and whether they exceed the allocated budget. Distribution by departments, panels, and individuals is carried out based on the contribution each has made to the profits.

### 11.1.5 Characteristics of the remuneration system of the identified staff

Risk tolerance as defined by the Board determines that remuneration policies have to reinforce the control environment and incorporate incentives to keep the risk profile within the defined tolerance levels, and thus help align the bank's objectives with the assumed risk levels, and avoid incurring inadequate levels of risk and promote their rigorous management.

These are the strategies employed to comply with the aforementioned objectives:

- **Risk adjustments prior to accrual**

#### Groups identified as 1 and 3

The accrual of variable remuneration for this group is determined by compliance with the tolerance levels defined by the main indicators determining the risk profile of the bank; specifically, maintaining the market risk limits and solvency targets defined by the Board of Directors. Profitability thresholds are also fixed for the capital involved in activities undertaken.

#### Group 2

Remuneration for this group is determined by compliance with risk levels allocated to activities carried out by the Trading and Equity Sales Divisions. Thus, the total amount of variable remuneration is determined by the division remaining within market risk limits, and the profit obtained by unit of risk, the profitability of capital used for activities undertaken, and maintaining the desired liquidity profile.

- **Risk adjustments after accrual**

Regardless of the Identified Staff, the approach to be employed as the technique for application of ex-post risk adjustment will be the malus and clawback methods.

*Malus.* This is understood as any technique preventing the total or partial maturity of deferred remuneration. In specific terms, this maturity is prevented in the following cases:

- (i) Evidence of disloyal behaviour or serious error (for example, breach of internal regulations, such as the Securities Market Internal Conduct Regulation or the Manual on the Prevention of Money Laundering and Financing of Terrorism);
- (ii) Evidence of the implementation of personal hedging or insurance strategies intended to reduce risk adjustment effects in variable remuneration;
- (iii) A significant decline in the financial performance of the bank or the corresponding business unit;
- (iv) A significant failure in risk management by the bank or the corresponding business unit; and
- (v) Situations that jeopardise the fulfilment of the bank's solvency objectives.
- (vi) The existence of firm administrative penalties or legal convictions that may be attributable to the unit or to the personnel responsible for the same.
- (vii) The increase in the capital requirements of the bank or its unit that is not foreseen when generating exposures.

*Clawback.* The variable remuneration already paid to the members of the Identified Staff, whether deferred or otherwise, shall be partially or totally recovered by Cecabank during the deferral and withholding periods applied to the variable remuneration plus one additional year, when it is demonstrated that the payment and, as such, the non-application of the adjustment mechanisms, has been partially or totally made based on information that has been proven to be false or seriously inaccurate, a posteriori, or that risks arise that were assumed during the period in question, or other circumstances that are unforeseen and unaccepted by the bank that have a significant negative impact on the income statement of any of the financial years in which the variable remuneration was applied.

In particular, the circumstances under which a member of the Identified Staff in Cecabank must repay part or all of the variable remuneration received to the bank are as follows:

- 1 In the event that Cecabank reformulates its financial statements on the condition that, in accordance with this reformulation, a resulting lower variable remuneration is due to be paid than the amount actually paid, or that no variable remuneration would be due in accordance with the system of variable incentives implemented by the bank.
2. In the event that the payment of the variable remuneration was based on objectives which were achieved as a direct or indirect consequence of:
  - (i) A fraudulent activity by the individual;
  - (ii) The occurrence of circumstances that lead to the lawful disciplinary dismissal of the employee in accordance with the applicable employment legislation or, in the case of a board member, the occurrence of circumstances that lead to the termination of their role as director due to breach of their duties, an act or omission that causes damages to the bank, or the combined occurrence of the circumstances required to entitle the bank to bring a derivative suit against the individual in question;
  - (iii) In the event that, by their action or omission, the individual has caused damages to Cecabank through fault or negligence.
  - (iv) In the event that the individual has been penalised for a serious and intentional breach of any of Cecabank's internal regulations that may be applicable.
  - (v) In the event that the individual has been penalised for a breach of the rules on order and discipline contained in Title IV of Act 10/2014, of 26 June, on the regulation, supervision and solvency of credit institution, classified as serious or extremely serious. The sanction imposed must be confirmed and accredited by a senior competent body.
  - (vi) The increase in the capital requirements of the bank or its unit that is not foreseen when generating exposures.

- **Remuneration system deferral clauses**

#### Groups identified as 1 and 3

On the basis that the applicable Regulation requires credit institutions to comply with the established requirements “*in a manner proportional to their size, nature, scope and the complexity of their activities*”, this deferral requirement does not apply in cases in which the total gross annual variable remuneration to be received within a year is more than €50,000, or, despite being below this limit, it accounts for more than 50% of the gross annual fixed remuneration of the person in question.

The deferred amount of the variable remuneration accrued shall be 40%, being paid in equal parts, over a period of three financial years

In the case of the Chief Executive Officer, a deferral of 60% of the amount payable is applied, in equal parts, over the 5 years following accrual.

#### Group 2

There is a deferral of the variable remuneration accrued in accordance with the following: 50% will be paid in cash upon conclusion and evaluation of the result for the financial year, with the remaining 50% to be paid in equal parts over the next 3 financial years after deferral.

In addition, in the case of this group, a long-term oversight mechanism is established (cumulative over 8 years) regarding the relationship between net profit obtained and the amount of variable remuneration paid out (corresponding to that paid out in the current year, plus the part corresponding to the deferral of previous years). Thus, the allocation of the variable remuneration deferred in previous years will only be carried out if it does not exceed the limit mentioned. The activation of this limit involves removing the right to receive any excess that would have been produced.

### 11.1.6 Ratio between fixed and variable remuneration

In general terms, for Cecabank personnel, the amount of variable remuneration per employee must not exceed, as a rule, 20% of fixed remuneration, with the final variable being adjusted in all cases to individual achievement of objectives and performance.

This percentage can be exceeded depending on the assigned responsibilities, achievement of set objectives and performance of the employee, without exceeding 100% of fixed remuneration and upon justification by the corresponding Area Director.

As regards the Identified Staff, the variable remuneration is limited to a maximum of 100% with respect to fixed remuneration, unless authorised by the General Assembly of Shareholders, in which case it may reach 200%.

The General Assembly of Shareholders of 20 March 2018 approved a level of variable remuneration of up to 200% of fixed remuneration for certain positions.

### 11.1.7 Payment of variable remuneration in non-pecuniary instruments and withholding periods

During 2017, according to the provisions of the EBA Guidelines on Sound Remuneration Policies by virtue of articles 74.3, and 75.2 of Directive 2013/36/EU and the disclosure of information by virtue of article 450 of Regulation (EU) no. 575/2013, the Remuneration Policy was amended to include remuneration mechanisms based on non-pecuniary instruments.

Members of Groups 2 and 3 that receive an annual variable remuneration higher than 50,000 euros, or those whose amount is lower but over 50% of the annual gross fixed remuneration, as well as the CEO and all the members of the Steering Committee, shall receive 50% of their gross variable remuneration in non-pecuniary instruments, which will be subject to a withholding period of 1 year, except for the CEO, whose withholding period will be 2 years.

Given that Cecabank is not a listed company, the Board of Directors, at the proposal of the Remuneration Committee, has decided to implement a system of phantom shares, the value of which will depend on the evolution of the bank's own funds.

### 11.1.8 Main parameters and purpose of the variable remuneration plans

Cecabank believes that its professionals are a key factor in achieving the bank's objectives and it is aware of the impact of remuneration on motivation and talent retention.

Each year, Cecabank evaluates individual and group performance in order to establish overall performance management.

For these purposes, the bank has implemented a performance management system that, based on the competences identified for Cecabank and the functions performed in the job position by the employee, facilitates the assessment and observation of behaviour or conduct with respect to which there may be an opportunity for each professional to grow and improve.

The assessment measures a series of competences with a specific requirement level set for each functional level, with the aim of identifying strengths and areas for improvement. Moreover, an analysis of the Functional Job Execution is conducted in order to ascertain how the professional under assessment performs the functions corresponding to their position.

Once the final rating is obtained from the performance management system, the following actions may be taken

- Remunerative: an input that facilitates each individual's position within their remuneration scale. It is also an element involved in the determination of the percentage of variable remuneration to be received, as a complement to the level of achievement with respect to objectives.
- Competence-based: by comparing the evaluation conducted and the competence profile of the functional level, the profile's strengths and points for improvement are obtained.
- Developmental: drafting an improvement plan that, having obtained the result of the assessment, sets out the future plans of the professional under assessment, with the aim of the areas identified as requiring improvement.

In this regard, when assessing the individual performance of employees, Cecabank takes into consideration both financial and non-financial criteria. The appropriate combination of the two depends on the tasks and responsibilities of the employee.

Financial criteria must cover a sufficiently long time period in order to reflect the risk of the employee's actions, and incorporate risk adjustment and economic efficiency measures.

Negative performance from the non-financial perspective, in particular unethical behaviour and those in violation of regulatory compliance, cancels out any positive financial performance.

Conversion of the measurement of performance into a variable remuneration component for each employee includes an adjustment for present and future risks, including quantitative and qualitative measures. The final risk adjustment depends on the specific group to which the employee belongs, as outlined above.

In addition, and in the case of functional levels corresponding to directors, managers and technicians with an assigned team, the Remuneration Policy establishes the settlement of variable remuneration for achieving certain objectives, distinguishing between business units, support units related to incremental initiatives covered under the 2017-2020 Strategic Plan and other support units.

The Steering Committee members have been assigned a series of individual objectives and part of their remuneration is aligned with the achievement of the objectives of the 2017-2020 Strategic Plan.

### 11.1.9 Aggregate quantitative information on remuneration by area of activity of the identified staff

	Investment banking	Commercial banking	Asset management	Other	Total
Number of employees in the Identified Staff	40	----	----	29	69
Total remuneration for the Identified Staff	7,692,506	----	----	3,480,049	11,172,555

Figures in euros.

### 11.1.10 Aggregate quantitative information on remuneration of the Identified Staff and members of the Board of Directors

#### Type of remuneration

	Executive directors	Non-Executive directors	Senior managers	Other employees
No. of beneficiaries	1	12	7	49
<b>Remuneration Main Company</b>	<b>451,745</b>	<b>391,035</b>	<b>2,025,885</b>	<b>8,750,555</b>
Allowances	22,759	391,035	----	----
Fixed	246,988	----	1,259,139	4,263,491
Variable	67,280	----	704,673	4,196,440
Pecuniary	67,280	----	704,673	4,196,440
Shares	----	----	----	----
Instruments related to shares	----	----	----	----
Other Benefits (in kind, Health Insurance)	418	----	12,781	201,192
Supplementary social provision	114,300	----	49,292	89,433

Figures in euros.

The above table does not include 31 thousand euros corresponding to the allowances for a proprietary director, since it was directly paid to the bank that said director represents.

	Executive directors	Non-executive directors	Senior managers	Other employees
<b>Remuneration at other entities</b>	<b>----</b>	<b>----</b>	<b>52,908</b>	<b>----</b>
Allowances (euros)	----	----	52,908	----
No. of beneficiaries	----	----	2	----

Figures in euros.

### Cumulative deferred remuneration, pending payment at close of the financial year

	Executive directors	Non-executive directors	Senior managers	Other employees
Deferred remuneration pending payment	197,122	----	1,728,395	6,998,439
Vested part	----	----	----	----
In cash	----	----	----	----
Other than cash	----	----	----	----
Non-vested part	----	----	----	6,998,439
In cash	120,120	----	1,303,407	5,184,735
Other than cash	77,002	----	424,988	1,813,704

Figures in euros.

### Deferred remuneration from previous financial years paid out during the financial year

	Executive directors	Non-executive directors	Senior managers	Other employees
Deferred remuneration paid out during the year	----	----	421,732	5,692,784
Paid	----	----	421,732	5,692,784
Reduction through adjustments from performance results	----	----	----	----

Figures in euros.

### Payments for new recruitment included in the Identified Staffs

	Executive directors	Non-executive directors	Senior managers	Other employees
No. of beneficiaries	----	----	----	1
<b>Remuneration Main Company</b>	----	----	----	<b>14,728</b>
Allowances	----	----	----	----
Fixed	----	----	----	13,648
Variable	----	----	----	----
Pecuniary	----	----	----	----
Shares	----	----	----	----
Instruments related to shares	----	----	----	----
Other Benefits (in kind, Health Insurance)	----	----	----	892
Supplementary social provision	----	----	----	188

Figures in euros.

### Possible payments due to early termination of a contract

In the Identified Staff there is an agreement in place that affects an employee of Group 2 by means of which in the event of early termination the compensation would reach three times his total annual salary.

### Severance pays granted to staff from the Identified Staff during the financial year

In 2018, a legal settlement was made with a member that belonged to the Identified Staff. As a result of the settlement, the total amount granted for severance compensation was 360 thousand euros (according to the permanence period in the bank, which was 17 years).

### Number of individuals that receive remuneration of 1 million euros or more during the financial year

No employee receives remuneration of €1 million or more for the financial year.



# Annex

# Risk Management Policies and Objectives

Below, in accordance with the information advanced in Title 2 of this document, this Annex includes detailed information on the management objectives and policies connected with each of the risks having a significant impact:

## 1. Credit risk

### Objectives, general policies with regard to assumption and management of risks

The General Risk Management Framework approved by the Board, implementing the Risk Tolerance Framework, contains the policies regarding the assumption and management of credit risk.

This document is the foundation upon which the management of internal risk is based, and determines the governance and monitoring structure. It also determines the internal limit structure, and processes for risk admission, assessment, mitigation, and coverage, as well as pricing.

The policy highlights that the portfolio is made up of, primarily, exposures with a low level of risk and shows that other risks with a worse credit rating are rare, exceptional, and few in number.

### Credit Risk Processes and Management

This is one of the basic risks to which Cecabank is exposed through its various business units.

Credit Risk is defined as the risk which affects or could affect results or capital as a result of a breach by a borrower of the commitments set out in any contract, or the possibility that it might not act as agreed. This category includes:

1. **Principal risk.** Resulting from a failure to repay the principal.
2. **Substitution or counterparty risk.** This refers to the capacity and intention of the counterparty to comply with its contractual responsibilities at the time of maturity. Credit risk exists throughout the lifespan of the operation, but may vary from one day to another because of settlement mechanisms and changes in the market valuation of operations.
3. **Wrong-way risk:** As counterparty risk, depending on the nature of the specific transactions, OTC

derivative instruments can also have adverse effects from correlation between exposure to risk with a specific counterparty and credit quality, in such a way that when it decreases, exposure to the counterparty increases. This risk is called wrong-way risk.

4. **Issuer risk.** This risk arises when trading financial assets of an issuer on primary and/or secondary markets, and is defined as the risk that a loss in their value could occur as a result of a change in the market perception of the economic and financial strength of the issuer.
5. **Settlement or handover risk.** This is the risk that one of the parties settles the transaction and that the agreed consideration is not received.
6. **Country risk.** This is the credit risk which applies to the debts of borrowers in another country because of circumstances beyond the standard commercial risk. It may take the form of a transfer risk or sovereign risk, and other risks derived from international financial activity.
7. **Concentration risk.** This measures the degree of concentration of credit risk portfolios under different relevant dimensions: geographical areas and countries, economic sectors, products and client groups.
8. **Residual risk.** This incorporates risks derived from strategies for dynamic hedging, credit risk mitigation techniques, securitisations, etc.

In order to manage credit risk properly, a number of procedures are established, the key elements of which are described below.

### Credit Risk Analysis

The process of assessing the credit rating of counterparties and the assignment of limits are closely connected. As a result, an internal rating is granted to the various counterparties with which operations are desired. This internal rating contributes to the establishment of the maximum amount of risk allowed with each entity. It also constitutes the baseline for the admission and monitoring of the risk.

The rating is the result of the analysis of various quantitative and qualitative factors, which are assessed independently and are given a specific weighting for the calculation of the final rating. The result is an

independent analyst valuation, which combines the perception of the credit rating of those counterparties with which operations are intended.

### Credit Risk Control and Monitoring

The monitoring of credit risk is performed by means of active portfolio management. The fundamental aim is to detect sufficiently in advance any counterparties which may register some impairment in their credit quality or weakening of guarantees. As an integral part of the monitoring process, a list is kept of all counterparties requiring special monitoring. They are identified and kept on so-called FEVE (signings under special monitoring) or FRO (signings with operating restrictions) lists.

As in the analysis process, ratings are an additional strand in the risk monitoring process, in addition to the country and business type, among other variables.

In addition, and as a part of the monitoring of credit risks incurred by market operations, in collaboration with Legal Consultancy active management is performed, and the adequacy of the contractual documentation on which the operations are based is monitored.

The control process comprises all activities connected with the permanent verification of compliance with all settlement, counterparty and credit risk limits established, the management and reporting of surpluses, and the maintenance and updating of the parametrisation of products, clients, countries, economic groups, ratings, contractual netting agreements and financial guarantees in the control tools.

### Risk limit structure

The general credit risk limit structure (lying within the Risk Tolerance Framework and the General Risk Management Framework) is divided into two major groups.

On the one hand, there are the limits granted individually to a counterparty. On the other, there is a series of limits associated with certain activities: country risk limits and operational limits for private fixed income and for variable income activities, among others.

### Credit risk measurement methodology

The methodology applied for the calculation of credit risk exposure is the standard set out in the Solvency Regulation. In addition, in the case of products subject

to counterparty risk, the bank applies the position valuation method to the market prices of the various operations, with the addition of certain add-ons or coefficients which, when applied to the notional value, incorporate the measurement of the potential risk of each operation until maturity. Management tools provide information on the consumption of limits in real time for each counterparty and economic group, allowing for the application of ongoing monitoring of any modification and/or excess in the limits.

The existence of guarantees and collateral is taken into consideration with regard to reduced credit risk consumption in operations covered thereby, and also in accordance with the criteria established in the applicable regulations.

### Counterparty risk

It is the risk that the counterparty could default upon payment before the final cash flow settlement of any of this operation. It includes, the following types of operations, among others: derivative instruments, operations with a buy-back commitment, security loan operations.

Depending on the nature of the specific transactions, derivative instruments can also have adverse effects from correlation between exposure to risk with a specific counterparty and credit quality, in such a way that when it decreases, exposure to the counterparty increases.

Managing wrong-way risk forms part of the process of accepting and monitoring risk. Given Cecabank's activities, these cases are exceptional, which means they can be treated on an individual basis; usually through a reduction of the exposure to the operation in question.

With respect to correlation between the guarantee and the guarantor, because cash is mainly received as collateral in the world of derivatives, there is almost no risk of adverse effects due to the existence of correlation. Any potential adverse effects due to correlations in non-cash collateral are not significant.

### Concentration risk

Concentration risk, within the scope of credit risk, represents an essential element for management. The degree of concentration of credit risk is continuously monitored in accordance with various relevant

classifications: countries, ratings, sectors, economic groups, etc.

For the management of concentration risk, prudent criteria are applied so as to be able to manage the limits available with sufficient leeway with regard to the legal concentration limits established.

As for the level of sector concentration, this is the consequence of Cecabank's specialisation in the execution of all manner of activities, operations and services inherent in the banking business in general, or directly or indirectly associated with this. As a result, financial sector risks account for around 56.3% of overall exposure, although in the assessment of this degree of sector concentration it must be borne in mind that the exposure is maintained within a highly regulated and supervised sector.

### Contractual netting and financial guarantee contracts or "collateral"

The general policy regarding trading of financial derivatives, and repo, sell/buy-back and securities lending operations is to sign netting agreements prepared by national or international associations. In the event of a breach by the counterparty, these contracts allow for the foreclosure of the operations covered by them and offsetting, which means that the parties will only be able to demand the net balance of the product of the settlement of such operations.

For financial derivatives, ISDA Master Agreements are formalised, subject to UK law or that of the State of New York, or otherwise the CMOF Master Agreement, subject to Spanish law, depending on the counterparty. Meanwhile, for hedging derivative financial instruments beyond a certain risk level, financial guarantee agreements are formalised, namely the Credit Support Annex for the ISDA Master Agreements and Annex III for CMOF.

In the case of repo and sell/buy-back operations, the Global Master Repurchase Agreements (GMRA) are signed, while for securities lending, the European Master Agreement (EMA) or the Global Master Securities Lending Agreements (GMSLA) are formalised. In this type of contractual netting agreement, the clauses incorporate the regulation of the financial guarantees or "margins" for the operations.

At present, most collateral (to be handed over or received) in derivatives takes the form of cash, although

market practices are demonstrating that non-cash collateral usage is increasing, a trend which Cecabank is taking into consideration in its active collateral management.

### Credit risk exposure in accordance with the credit ratings

At 31 December 2018, some 81.3% of exposure (without taking into consideration investments in the public sector, nor central counterparties (CCP) with direct or indirect access) has been given a rating granted by one of the credit rating agencies recognised by the Bank of Spain.

The distribution by rating level of the rated exposure is as follows:

Level	Rating	Percentage
1	AAA-AA	9.8%
2	A	24.3%
3	BBB	55%
4	BB	10.4%
5	B	0.5%
6	CCC and lower	0.0%
	<b>Total</b>	<b>100%</b>

## 2. Risks associated with the trading book

The General Risk Management Framework approved by the Board, implementing the Risk Tolerance Framework, contains the policies regarding the assumption and management of market risk.

### Market risk management objectives, policies and processes

Market risk is defined as the risk affecting results or capital and resulting from adverse movements in the prices of bonds, securities, commodities and exchange rates in operations registered in the trading book. This risk arises from market-making activities, trading, adoption of positions in bonds, securities, currencies, commodities and derivatives (based on bonds, securities, currencies and commodities). This risk includes foreign currency risk, defined as the

current or potential risk affecting results or capital and resulting from adverse movements in exchange rates in the banking book.

The exposure of the bank to this type of risk is derived from various financial factors affecting market prices. These factors include, but are not limited to, the following:

- Levels of interest rates in each country and product type
- Spread levels above the risk-free curve with which each instrument is quoted (including the credit and liquidity spreads)
- Market liquidity levels
- Pricing levels
- Exchange rates
- Levels of volatility in the above factors

The concept of Value at Risk (VaR) provides an integrated measurement of market risk, covering the fundamental aspects of the risk: interest-rate risk, exchange rate risk, variable income risk, credit spread risk and the risk of volatility in the preceding factors.

### Interest-rate risk

Interest-rate risk is the exposure to market fluctuations as a result of changes in the general level of interest rates. Exposure to interest rates can be separated into the two following elements:

- **Directional, slope and basis risk in the curve**

Directional risk is the sensitivity of revenue to parallel movements in the interest-rate curve, while the interest-rate curve risk is the sensitivity of gains to a change in the structure of the rate curve, either through a change in the slope or in the form of the curve.

Basis risk is the potential risk caused by unexpected changes in the margins between the different interest-rate curves with regard to those maintaining portfolio positions. Market liquidity conditions, and also the perception of the specific risk, are typically the triggers for this type of movement (although other factors may also exert an influence).

All interest-rate risks described are tracked by means of the VaR, in which all relevant factors are included for their measurement, including all of the different curve time frames and all the relevant curves (including specific sector curves for each level of credit rating).

- **Spread and illiquidity risk**

The spread risk is derived from holding positions in private fixed income and credit derivatives, and is defined as the exposure to the specific risk of each issuer.

Certain circumstances in the market and/or the issue itself could increase these spreads because of the liquidity premium.

### Currencies

Given its activities in FX and international capital markets, the bank is exposed to the two following currency risk elements.

- **Exchange Rate Risk**

Exchange rate risk is derived from the net positions of a currency against the euro or of one currency against another. As a result, exchange rate risk is the potential movement of cash exchange rates affecting the value of the positions.

- **Interest-Rate Margin Risk**

The risk regarding the net interest-rate margin is derived from the difference between the interest rates of two different currencies, and its effect on term positions in foreign currencies.

Both risks are measured by the VaR, incorporating the foreign currency rate curves and exchange rates as risk factors.

### Equity

This represents the risk of incurring losses as a result of the variation in share prices.

### Volatility risk

Operations on options based on different underlying assets are typically performed in portfolio management.

The most immediate way of measuring the risk of these options is through their Delta, a parameter which approximates the risk of an option as an equivalent position in another simpler (linear) instrument.

However, the non-linear nature of the value of options makes it advisable, particularly in complex options, to perform the additional monitoring of other parameters which affect the value of the option, which are also described below:

- **Delta Risk**

The Delta parameter measures the variation in the value of the option which occurs when the price of the underlying asset varies by one point. The Delta risk thus refers to the exposure to unexpected changes in the value of the options portfolio as a result of movements in the prices of the underlying instruments.

- **Gamma Risk**

The Gamma of an option measures the sensitivity of its Delta to a variation of one point in the price of the underlying asset. It represents the risk that the Delta position of an options portfolio might vary as a result of a change in the prices of the underlying instruments.

- **Vega Risk**

Vega is a measurement of the sensitivity of the value of the option as a result of a change of one percentage point in the volatility of the price of the underlying asset.

- **Theta Risk**

The Theta risk is related to a reduction in the value of positions in options as a consequence of the passage of time.

The Delta and Vega risks are measured by means of the parametric VaR, while in order to measure the options risk the Historical Simulation VaR is used, as this methodology performs complete re-evaluations thereof.

For operations in certain types of exotic and complex options, for which management and measurement of the risk proves highly complex, the general policy is to eliminate this risk from the portfolio by means of

the arrangement of back-to-back operations in the marketplace.

### Measurement of market risk

There follows a description of the methodology employed for the measurement of market risk.

For the portfolio of financial assets at fair value through changes in other comprehensive income, the VaR is also calculated and tracked in the same way as for the trading book, although for the moment no market risk limits have yet been set for these portfolios.

### Value at risk

As mentioned previously, the VaR is the indicator used to establish the monitoring of limits on the exposure to market risk. It provides one single market risk measurement, integrating the fundamental aspects of the risk:

- Interest-rate risk.
- Credit spread risk.
- Exchange-rate risk.
- Equities risk.
- Volatility risk (for options).
- Liquidity risk

### VaR by historical simulation

The VaR measurement used for monitoring the aforementioned limits is a VaR by Historical Simulation with the following characteristics:

- Time horizon: 1 day.
- Confidence level: 99%.
- Decay factor of 0.97.
- Depth of series of 255 business days.

Calculation is performed daily, with the base currency being the euro.

In addition to the total VaR for the Trading Room, the measurement is obtained for the various levels and operational units of the Financial Department.

The mean distribution of the Trading Book VaR by desk for 2018 and 2017:

	2018	2017
Funding Desk and DPV	874	1,024
Forex Desk	550	390
Debt Desk	1,239	780
Equity Desk	257	527
Derivatives Desk	493	260
Credit Desk	165	135
Banknotes	21	27

In addition, an analytical measurement derived from the VaR, known as the market risk Component VaR is calculated and reported daily, serving to establish the contribution to the total risk of each position and market risk factor (risk concentration), approximating the sensitivity of the VaR to variations in the portfolio positions.

The component VaR can be obtained at a greater level of breakdown and reported by:

- Product.
- Risk level.

### Parametric VaR

With the aim of increasing the control over the VaR historical simulation model, the parametric VaR is calculated and reported daily to provide a point of comparison for the risk estimate.

This methodology is based on statistical hypotheses of normality in the distribution of probability of changes in the risk factors. Using the historical series of market prices (provided by the Market Data Service), we calculate (in the market risk measurement tool) the volatility and correlation between assets, which together with the hypothesis of the distribution of probability of changes provide an estimate of the potential change of a position.

### Expected shortfall

Another more advanced method supplementing market risk measurements is the Expected Shortfall. The aim in this case is to measure the expected loss in the event that the VaR levels were to be exceeded. It therefore

quantifies the risk within the loss zone. This is an asymmetric measurement which, unlike the VaR, not only takes into consideration the frequency of losses but also their magnitude in the event that the VaR were exceeded.

### Back testing

Monitoring tests to check the goodness-of-fit of the market risk model are carried out; for this purpose, clean and dirty back-testing studies are performed, which help us demonstrate the suitability of this model in the daily activity.

### Contrast statistics

With the purpose of completing the models in further detail and more effectively and complementing back-testing, stricter goodness-of-fit tests are performed to help identify possible inefficiencies in their calculation.

These tests are an essential tool to manage market risk, especially when a part of it lies on the use of models and systems that stem from a series of hypotheses that require practical confirmation.

The metrics used are carried out on 2 levels:

- General metrics applicable to all methodologies of VaR calculation
- Specific normality metrics applicable to parametric methodologies

### Management results

On the basis of the risk tools, the management results for the trading books are calculated on a daily basis.

The criterion followed is mark-to-market for positions with directly observable market prices (funds, bills, futures, options on organised markets) and mark-to-model (theoretical valuation) with market inputs for operations without a quoted price (deposits, OTC derivatives, etc.).

### Sensitivity measurements

Although the limits are structured with regard to the VaR measurement, which summarises all types of risks and portfolios in a single indicator, there is a series of supplementary measurements for the monitoring of



market risk exposure, which are quantified and reported daily. The sensitivity measurements performed are as follows:

- Total delta.

Sensitivity of the Net Present Value (NPV) to parallel movements in the interest-rate curve.

- Curve risk.

Sensitivity of the NPV to changes in the structure of the interest rate curve terms resulting from changes in the slope or the form of the curve in any section.

- Spread risk.

Measurement of the specific risk incurred with debt instrument issuers.

In addition, liquidity risk is quantified by taking into consideration the nature of the portfolio positions and the situation of the financial markets.

- Exchange-rate sensitivity.

Sensitivity of the NPV of foreign currency positions in the portfolio to movements in exchange rates.

- Price sensitivity

Sensitivity of the NPV of variable income positions in the portfolio to movements in the prices of the portfolio securities.

- Volatility sensitivity.

Sensitivity of the NPV of options positions in the portfolio to movements in the volatility of the underlying factors (Vega risk).

## Stress testing

The purpose of stress tests is to estimate the effects in terms of losses of an extreme movement in the market on the current portfolio. To this end, one or several “worst-case scenarios” are defined for the evolution of prices and rates, based on actual situations that have been observed in the past, or others that may be generated.

The inclusion of the results of the stress tests in reporting systems provides information to operators and persons responsible on the level of losses which could be suffered in positions in extreme cases, and helps to identify the risk profile of the portfolios in such situations.

The stages to be assessed are approved at the Financial Risk Committee and ratified by the ALCO. To these are added the specific risk impact (via the spread).

Two types of calculations are made to obtain the impacts of stress. This first one employs a static methodology in which the market conditions are altered without considering any type of correlation between the different assets. The second calculation uses a stochastic methodology (Stress-VaR) that applies the correlations and volatilities occurred in a historical period of high volatility in the market.

## Limits on market risk

The measurement of market risk for the trading book is performed by means of the VaR, both by the Parametric and Historical Simulation methodology (for the purposes of the consumption of limits, the former is currently used), incorporating criteria of diversification and correlation between risks (diversification benefit).

The general structure of limits is determined by the following guidelines:

- The Board of Directors, within the Risk Tolerance Framework, establishes global limits and, at the proposal of the ALCO, approves implementation plans and management procedures.
- The Assets and Liabilities Committee establishes a general framework of limits for market risk management and the distribution of limits across the desks.
- The Board of Directors approves and reviews, in the ALCO Manual, modifications to these limits at the proposal of the Assets and Liabilities Committee.
- The head of the Financial Department is responsible for consumption of the global limit, along with the delegated limits, with any possible excesses requiring authorisation from the ALCO.

The Risk Department is responsible for the monitoring of and compliance with the limits and reporting of consumption to the Assets and Liabilities Committee.

There are two limit structures to control market risk in trading activity:

- VaR limits measure the maximum one-day potential loss authorised in accordance with the size and composition of the portfolio risk exposure at the close of day.



- Stop-loss limits measure the maximum real loss authorised both for the Trading Room and for its various constituent desks, incorporating the result of intraday operations. There is one monthly and another annual limit, along with a weekly and 22-calendar-day references.

The Stop-Loss limits are reviewed periodically, with this review coinciding with the corresponding process applied to the VaR limits.

In addition, in order to have a greater degree of control, monitoring of a VaR reference in situations already affecting stress is established.

Any excess over the total limit of the Finance Area, both monthly and annually, must be analysed in an extraordinary ALCO, where the actions to be taken are decided.

### 3. Operational risk

The General Risk Management Framework approved by the Board, implementing the Risk Tolerance Framework, contains the policies regarding the assumption and management of operational risk.

The objective of Cecabank with regard to operational risks is management and control, so as to align the operational risk “profile” of the bank with the guidelines established by the governance bodies.

Cecabank adopts the policy of comprehensive management of operational risk, applied in a uniform and systematic manner to all structural units of the organisation, whether they are business or support units, and to the foreign branches. It will also apply to subsidiaries under the principle of proportionality, depending on their relative importance for the bank; in any case, the comprehensive management policy will include subsidiaries whose ordinary margins, total assets and number of employees represent a percentage exceeding 5% of the group.

The operational risk scope covers the management of the different types of operational risk affecting the bank as a whole.

Operational risk is managed at the Associate Services, Control and Resources Department by means of the Operational Risk Unit (ORU). ORU is responsible for preparing the bank’s non-financial risk maps,

and planning, organising and coordinating the implementation of the operational risk management system at the bank. In this area, it develops operational risk management procedures in their different phases (identification, assessment, monitoring and control), applying the approved policies and procedures relating to the identification and collection of operational events that have produced losses at the bank and coordinating the preparation and implementation of action plans aimed at mitigating operational risk. It also proposes establishing measurement methodologies and indicators, and identifies internal and external risk factors that may affect the bank’s operational risk level, and proposes the methodologies to cover these with provisions or resources.

The Operational Risk Unit carries out its tasks under the principle of functional collaboration with the various areas. Each Corporate Director designates one or more people in charge of managing the operational risk for their department, whose functions are to develop the principles of operational risk management in the terms established by the Compliance and Operational Risk Committee. Specifically, it identifies and reports all the actual or potential risk situations that may arise within processes and events that are subject to operational losses and the causes thereof.

As regards legal risks and the like, the Operational Risk Unit will oversee its functions in coordination with the Regulatory Compliance Function.

#### OPERATIONAL RISK MANAGEMENT POLICIES

As previously stated, the General Risk Management Framework approved by the Board, implementing the Risk Tolerance Framework, contains the policies regarding the assumption and management of operational risk.

There follows an overview of the policies connected with operational risk management.

### 3.1 Identification of operational risk

All activities, products and services of the bank are subjected to a periodic analytical process in order to identify inherent operational risks and control points aimed at their mitigation.

The risk identification processes will be carried out through a permanent working group which, in addition to the risk control units, will feature the participation of Internal Audit, Organisation, and the person responsible for the activity or service to analyse. It will also systematically identify the relevant risks that may arise as a result of external or internal changes and it will include risk indicators that enable the risk to be assessed, directly reflecting the quality of operational environments and effective control.

A rigorous and systematic record is kept of all events which have generated operational losses at the bank. This record is maintained separate from accounting information records and integrated with all other operational risk management procedures.

Any losses due to operational risk shall be classified, according to the categories established in Regulation (EU) no. 575/2013, as internal fraud, external fraud, sales practices, labour relations, damage to physical assets, technological faults and process errors. The events will be stored in a database for losses, identifying their source, occurrence, posting date and recoveries, where applicable, among other aspects.

The development of new activities, products or systems requires the identification and assessment of the inherent risks associated with them.

The risk control units will inform the Compliance and Operational Risk Committee when it is deemed that an excessive inherent risk is incurred, in order for this Committee to issue specific preventive measures to be taken or to advise against the launch of the new activity or product.

### 3.2 Self-assessment and measurement of operational risk

The Operational Risk Unit will develop an internal model for qualitative assessment. The assessment model shall be well documented and integrated within the operational risk management processes of the bank, and its results shall be an integral part of the operational risk profile control and monitoring process of the bank.

The risks and mitigation control points shall be subject to systematic assessments in order to obtain the existing residual operational risk in activities, systems and

products, employing quantitative techniques for this purpose. A residual risk is understood to be the part of the risk not covered by means of the internal control structure of the bank or insurance arranged with third parties. In other words, the part of the risk which with a certain degree of probability could have a negative impact. The profile obtained is compared against the desired profile, in order to initiate the appropriate corrective actions.

Quantitative assessment will check that the basic internal control factors of the bank that have been identified reflect the quality of internal control and contribute to immediately acknowledging improvements and deteriorations observed in the operational risk profile. The assessment process identifies potential increases in risk attributable to internal or external sources.

The assessments will be subject to frequent comparison processes based on the results of the controls conducted by the second and third-level control units.

The results obtained in the assessment are binding. The persons responsible for each activity, product or service will take part in the assessment procedure, and the Area Managers will validate the assessment provided by the headship under their responsibility.

### 3.3 Monitoring operational risk

In the monitoring phase, all the variables defined for the identification and assessment of risks will be reviewed, with the aim of ensuring and supporting consistency in the assessment/measurement process in the various areas; assessing the quality and appropriateness of the mitigation techniques applied; and guaranteeing that the premises established in the initial identification/assessment model are kept constant.

Parameters will be set for the risk indicators within certain thresholds, generating alerts that warn about changes in the evolution of the risk. These alerts will be analysed by comparing their values during the last three measurement periods to the thresholds established in their configuration. Depending on the result of said analysis, the corresponding Area shall be approached, where applicable, to justify the increased exposure to the risk, and the decision will be reached on whether any additional controls will be required for their mitigation or whether the current situation of the business leads to the conclusion of modifying of the defined thresholds.

The implementation of the Action Plans arising out of the control weaknesses observed in previous assessment processes will be checked, contrasting the resolution of the control incidents observed, and the Operational Risk Unit will ascertain that the improvements performed have been incorporated into the following assessment process.

The Operational Risk Unit must analyse events that have given rise to losses and re-assess the processes affected both positively (reduction in losses) and negatively (increase in losses), and propose any improvements deemed necessary to those in charge of the activities/processes that have produced losses.

In addition, any events that affect the bank's reputation shall be reported to the Regulatory Compliance Department so it can adopt the preventive measures it deems appropriate.

### 3.4 Mitigation of operational risk

The Compliance and Operational Risk Committee will approve the strategies proposed by the Operational Risk Unit in order to mitigate those risk levels deemed unacceptable. These strategies may be of the following kinds:

- Improvement actions, which aim to reduce the potential impact on the bank of the risks assumed. These actions may consist in the development of new controls, redesign of processes and development of contingency and continuity plans.
- Actions to transfer the risks to other banks, for example by means of insurance of any risks which the bank may face over a period of time.
- Coverage or insurance of the risks, for example by means of the use of provisions to cover the impacts of the risks or financial hedging at the point of impact.
- Acceptance of the current situation, having deemed that the risk profile is aligned with the situation desired by senior management.

The Control/Mitigation Strategies must be agreed with the supervisors of the areas affected if these processes entail increased allocations of human or technical resources or significant restructuring of the processes.

## 4. Compliance risk

The Regulatory Compliance Department has devised a comprehensive compliance risk management system comprising three levels:

- **Risk maps**, identifying obligations for which compliance is controlled with an incorporated methodology to assess risks on the basis of objective criteria (possible penalty applied by the supervisory authority, and probability of reputation impact as a result of publication of the penalty).
- **Control map, setting out the controls to cover the risks identified on the risk map.**
- **Design of a reporting system** by means of which the results obtained from the controls are reported to the Compliance and Operational Risk Committee, in order for appropriate corrective measures to be adopted. The annual reports on compliance activities are also presented to the Audit Committee.

## 5. Risk in equity instruments not included in the trading book

The bank maintains positions in equity instruments not included in its trading book. These positions are investments in entities that are held, generally, for strategic purposes.

Monitoring of these positions is integrated into ordinary risk management circuits.

Section 6 of this document includes information on these instruments and the capital requirements deriving from them.

## 6. Interest-rate risk in the banking book

The structural interest-rate risk in the balance sheet may be defined as the exposure of the financial and economic situation and, thus, movements in interest rates as a result of the differing time frames of maturities and repricing of the overall balance sheet entries. This risk comprises a substantial part of the banking business, and could have a major impact on the financial margin and economic value of capital.

As a result, interest-rate risk management maintaining this at prudent levels is essential for the security and strength of the bank.

### Objectives, policies and processes for the management of interest-rate risk in the banking book

The objectives set for the management of balance sheet risks are as follows:

- Establishing appropriate mechanisms in order to prevent unexpected losses from the impact of interest-rate movements, through protection of the financial margin and economic value of capital.
- Adopting investment and hedging strategies which achieve a short-term (financial margin) and long-term (economic value of capital) balance in the financial impact deriving from movements in interest rates.
- Executing hedging and investment strategies which strengthen the generation of profit under the risk levels approved.
- Ensuring adequate liquidity levels that facilitate adequate business growth with optimum financing costs, ensuring an adequate level of liquid assets and managing changes in liquidity in the medium/long term through own debt issuances or through any other means.

In order to achieve the aforementioned objectives, a structure of structural balance-sheet risk limits has been devised, guaranteeing that levels of exposure to risk lie within the tolerance level established by senior management.

The Board of Directors defines the general operational framework, and approves risk limits in accordance with its risk tolerance level. The structural risk is managed for both the short term and the medium and long terms, and takes the form of limits which are approved by the Board itself, and for which monthly monitoring is performed.

Senior management is actively involved in the risk management through the Assets and Liabilities Committee (ALCO). This committee is responsible for performing the actions required in order to redress any possible balance-sheet risk imbalances.

Ensuring that exposure to interest-rate movements is kept within the levels approved by the Board, along with the measurement, analysis and control of the structural balance-sheet risk incurred by the Financial Division operations, is the responsibility of the Market, Balance Sheet and Liquidity Risk Division.

### Measurement of interest-rate risk in the banking book

#### Repricing gap analysis

The purpose of gap analysis is to measure any surplus or shortfall in the volume of sensitive assets with respect to sensitive liabilities, and the volume not matched (and so not hedged), and subject to possible variations in interest rates. Thus, the risk exposure is identified through a study of the concentration of volumes of repricing risk over significant time frames.

It illustrates the exposure to interest-rate risk on the basis of the structure of maturities and/or repricing of positions. This analysis enables interest risk positions to be ascertained over different terms, and also aims to ascertain where potential impacts may affect the financial margin and economic value.

The interest-rate gap is built up by distributing into time bands the positions and balances of the sensitive entries on and off the balance sheet, in the part corresponding to the banking book. In the case of entries with no maturity or repricing date, they are distributed in accordance with a historical performance hypothesis.

#### Simulation of the financial margin

In order to incorporate a dynamic balance-sheet analysis to address various rate scenarios, financial margin simulations are performed over a time horizon of one year. This enables the analysis of the impact of changes through a movement in interest rates in accordance with the repricing periods of the various balance sheet entries.

The scenarios analysed are not only the implicit market forward rates, but also include other anticipated movements in the curve and stress scenarios.

#### Sensitivity of the Economic Value of Capital

In order to analyse the sensitivity of economic value, the impact of the usage of a number of

stressed rate curves on the net present value (NPV) is analysed, calculated on the basis of the zero-coupon curve data.

In order to supplement the sensitivity measurements, a methodology similar to the market VaR is applied, which enables the calculation of the Economic Value of Capital at Risk over a period of one month, and with a confidence level of 99%, taking into consideration all risk factors affecting the balance sheet.

### Interest-rate risk limits

The Board of Directors, as part of its monitoring function, establishes limits for interest-rate risk in terms of sensitivity to variations in market interest rates. These variations are performed both for the brokerage margin and the economic value.

## 7. Liquidity risk

Liquidity risk is defined as:

- The uncertainty of succeeding in financing at a fair price the commitments assumed, at times when recourse to external financing would be problematic for a given period.
- The maintenance or generation of the liquidity levels required to finance the future growth of the business.

In other words, this risk reflects the probability of incurring losses or being required to abandon new businesses or growth of current businesses through an inability to meet maturity commitments on a normal basis, or inability to finance additional needs at market costs. In order to mitigate this risk, the liquidity situation is periodically tracked, along with possible actions to be taken, with measures established in order to be able to re-establish the overall financial balance of the bank, in the event of a potential liquidity shortfall.

### Objectives, policies and management processes for liquidity risk

The objective with regard to liquidity risk is to have instruments and processes in place at all times to enable payment commitments to be met in a timely manner, through access to instruments serving to

maintain sufficient levels of liquidity in order to meet payments without significantly compromising profit, and the maintenance of mechanisms which, in the event of various eventualities, would serve to fulfil payment commitments.

In general and traditional terms, various forms of acquiring liquidity are available, including the capture of customer deposits, the availability of various funding facilities through official bodies and the capture of liquidity through the interbank market.

### Liquidity Risk Measurement

There follows an overview of the measurements employed by the Market, Balance Sheet and Liquidity Risk Division to measure Liquidity Risk.

- Liquidity gap

The liquidity gap measures the maturity and settlement profile by risk line (assets and liabilities classified in accordance with their residual maturity term plus the interest flows derived from these volumes), and reveals the balance mismatch structure in terms of cash flow incomings and outgoings.

It reflects the level of liquidity maintained under normal market conditions and provides information on cash incomings and outgoings, both contractual and non-contractual, in accordance with performance hypotheses for a given period.

This is reported on a monthly basis.

- Liquidity Inventory

A list is drawn up in order to monitor available liquid assets so as to identify potential sources available in the event of a liquidity contingency.

- Liquidity ratios

As part of monitoring the liquidity position, the regulatory ratios are calculated:

- **LCR (Liquidity Coverage Ratio):** This is the statutory ratio used to measure whether adequate funds are available in terms of unencumbered high-quality liquid assets (HQLA), which can easily and immediately be converted into cash on private markets, in order to cover



liquidity requirements in the event of liquidity problems of 30 calendar days.

- **NSFR (Net Stable Funding Ratio):** This ratio is defined as the amount of available stable funding relative to the amount of required stable funding, and aims to ensure the balance sheet is kept balanced, and stable funding requirements are anchored by stable liabilities.

In addition, other liquidity ratios are used for the purpose evaluating and measuring liquidity in the balance sheet, monitoring the following on a daily basis:

- **Short-term liquidity ratios.** These ratios estimate the potential capacity to generate liquidity within a period of 7, 15 and 30 days in order to meet a liquidity eventuality, and assess the adequacy of the proportion of sight deposits captured and maintained in liquid assets.

The short-term liquidity ratio is calculated as follows:

- Numerator, sum of the following concepts:
  - Collection flows (dynamic, with renewed maturities of temporary asset acquisitions) for the determined period.
  - Total amount of the inventory of liquefiable assets (impact of immediate sale and/or discount of the entire inventory of liquefiable assets).
- Denominator:
  - Payment flows (dynamic, with renewed maturities of temporary liability disposal) for the determined period (with a normal impact on current accounts).

This ratio measures Cecabank's capacity to generate sufficient liquidity to meet the committed payments without the need to appeal to the interbank market. The risk level of the proposed limit means that, taking into account the collection and payment structure in the analysis period, with the discount facility in the ECB of eligible assets and the sale of other liquefiable assets, the bank has sufficient resources to cover payments in the limit reference period without having to resort to

the interbank market or to take periods longer than those used to calculate the ratio.

- **Structural liquidity ratio.** The purpose of this ratio is to identify the funding mismatch, indicating the structure of liquidity generation and financing/ investment by term.
- **Survival ratio.** This ratio estimates the term over which liquidity commitments can be met in the event of a lack of access to the interbank market or alternative sources of funding, for a period of 30 days. Various scenarios are combined for non-availability of access to the sources of funding covered by this calculation, along with the immediate withdrawal of customer positions classified as stable.

Stress ratios are also applied, combining different restrictions such as the inaccessibility of capital markets, a mass withdrawal of deposits, the activation of contingent liquidity commitments and other external market conditions.

In addition, a series of leading indicators of alert and intensity with regard to a liquidity crisis are monitored on a daily basis, and a detailed and permanently updated inventory of the liquidation capacity of balance sheet assets is maintained.

### Liquidity risk limits

The Board of Directors, as part of its monitoring function, establishes a framework of limits for liquidity risk, based on the monitoring of the short-term liquidity situation.

Specifically, limits have been established for the LCR (Liquidity Coverage Ratio), the NSFR (Net Stable Funding Ratio) and the short-term liquidity ratio previously defined, and for the 1-month liquidity gap with respect to stable funding, which compares the net refinancing needs at 1 month, together with the capacity to liquidate positions in the portfolio, with respect to stable funding.

Any excess beyond these limits must always be authorised by the Assets and Liabilities Committee whenever deemed necessary and must be reported to the Board of Directors together with the action plan in order to redress the situation.

## 8. Other risks

### 8.1 Reputational risk

The reputational risk control function has a Reputational Risk Procedures Manual in place, which was approved by the Compliance Committee at its meeting held on 3rd December 2010. This manual sets out the design of the structure for the assessment of this risk in depth, which entails the identification of the main areas affected by the risk, the factors impacting on it and the preventive measures or controls mitigating its impact. In addition, in 2016 the Compliance and Operational Risk Committee approved a new system to assess reputational risk of new counterparties/customers, which meant all legal entities (falling within the predefined subjective field) requesting the provision of services would be assessed. According to this new procedure, if the final assessment of the qualitative report (overall risk assessment and assessment of product/service sensitivity) is Medium-High or High, as well as when there is not enough public information available to perform an evaluation, the result would be put forward to the Compliance and Operational Risk Committee to approve the counterparty as a prerequisite for admission. Reports produced over the year have also served for reference in the process of the bank's measuring of general reputational risk.

### 8.2 Business risk

Business risk is understood as the possibility of suffering losses arising from hypothetical downturns (internal or external) that negatively affect the bank's capacity to achieve its objectives and, as a result, negatively affect its profits (income statement) and, thus, its solvency.

The Risk Tolerance Framework approved by the Board of Directors establishes the pursuit of long-term revenue stability as a priority for the management of this risk. This is the principle which must prevail in relationships with customers, including contractual relationships.

The risk assessment does not focus solely on those elements which could result in a particular strategy proving unsuccessful, but rather an analysis of the elements that may affect long-term performance and positioning.

All these risks are taken into account when the Board of Directors sets the bank's strategy, focusing on the competition and structural elements of the markets that could influence the competitive position and customer base, affecting the company's value.

The pillars on which this risk is addressed, which are qualitative, which may take time to present itself and for which a quantitative approach is not valid, are as follows:

- A framework of ongoing monitoring for the markets in which the bank is exposed, from various perspectives (economic, regulatory, competition, business at risk, etc.).
- Monitoring at various levels of the evolution of businesses and the comparison of these results with the strategic planning suppositions.
- Diversification by business type and by customer.
- Maintenance of a stable and recurrent profit structure. In addition to ensuring that, in terms of individual businesses and for the bank as a whole, the profitability of businesses is, over time, predictable, sufficient and in line with the strategic planning budgets.
- Specialisation in businesses where the establishment of stable, long-term relationships with customers is a key element.
- Management of the relationship with customers in a transparent and transversal manner, with dialogue at various levels of the bank, in order to reduce "key person" risk.

The risk assessment does not solely focus on those elements which could result in a particular strategy proving unsuccessful, but rather an analysis of the elements that may affect long-term performance and positioning.

The monitoring structure established is based on three levels:

- The Units with business responsibilities are given the task of monitoring the objectives set out in the Strategic Plan and reporting on any aspect or contingency which could jeopardise the achievement of these objectives.
- Senior management oversees the evolution of the business lines, the levels of concentration and

distribution of revenue, the assessment of risks which could prevent the achievement of strategic objectives, and the volatility of the income statement.

It is also responsible for adopting any mitigation measures which might be required, and for identifying those elements and scenarios which could jeopardise the achievement of the specific objectives of each business line.

- The Board, with the support of the Risk Committee, receives information on compliance with of the

Strategic Plan, as a cornerstone of establishing the focus of the bank's business and the objectives for each of the business lines.

The monitoring performed is focused on early identification of any potential impairment which could result from changes in the competitive environment, and which jeopardises profit and requires a review of the bank's strategy. Perception of the brand and the quality of services provided is also assessed, to the extent that these could affect customer decisions.



# A | A.II

## Definitions of Default and “Impaired Positions” and Criteria Applied to establish the amount of Impairment Losses

The classification of operations based on credit risk due to insolvency is as follows:

- A) Standard risk: considers all operations that do not comply with the requirements to be classified in other categories.
- B) Standard risk under special monitoring: this category is composed of all operations that, without complying with the criteria to be classified as non-performing risk or write-offs, significant show significant credit risk increases from the initial recognition.
- C) Non-performing risk (impaired) due to non-payment by the holder: It comprises the amount of the debt instruments, whatever their holder and guarantee, that have any overdue amount of principal, interest or contractually agreed expenses that are over 90 days old, unless they should be classified as a write-off. This category also includes guarantees granted when a guaranteed operation has entered into non-payment due to the party guaranteed.

This category also includes all of a holder’s operations when the sums that are more than 90 days overdue are higher than 20% of the amount outstanding. Solely for the purposes of determining the percentage outlined, the numerator is considered the gross carrying amount of the operations considered non-performing due to default with the sums overdue. The denominator is considered the gross carrying amount for the total of all debt instruments granted to the holder. If this percentage exceeds 20% both the debt instruments and the off-balance exposures involving credit risk will be transferred to non-performing due to default.

- D) Non-performing risk other than due to non-performing loans of the holder in question:
  - a. This comprises debt instruments, whether subject to late payment or not, although the circumstances for them to be considered write-offs or non-performing due to late payment of the holder have not occurred, in which there are reasonable doubts about whether they will

be fully repaid (principal and interest) within the contractually agreed period; as well as off-balance exposures not classified as non-performing due to holder default where it is probable that they will be paid by the bank and doubtful that this will be recovered.

- b. This category will include, among others, operations whose full recovery is doubtful and which do not have any amounts overdue for more than ninety days.
- c. In addition, if any of the following factors used for automatic classification are observed they will be necessarily included in this category:
  - i. Operations with reclaimed balances or those which it has been decided will be repaid through legal means by the bank, although they are guaranteed, as well as operations on which the debtor has raised a dispute, the resolution of which depends on its payment.
  - ii. Transactions in which the collateral execution process has begun, including financial lease operations and operations with a purchase with subsequent lease in which the seller-lessee has the control of the leased asset for which the bank has decided to terminate the contract to recover possession of the asset.
  - iii. Operations of holders who have sought, or have signalled that they wish to seek bankruptcy proceedings without any settlement request.
  - iv. The guarantees granted to guarantors declared bankrupt at a creditors’ meeting who have declared or are going to declare themselves in the winding-up stages, or suffer a noticeable impairment in their solvency which is unlikely to recover, although the beneficiary of the guarantee has not reclaimed their payment.
  - v. Refinancing or restructuring which is refinanced or restructured during the test period, or where overdue amounts are more than 30 days late.

E) Write-off risk: This category includes debt instruments, in arrears or not, which, after individual analysis it is considered that there is a remote chance of recovery due to a noticeable deterioration or unrecoverable deterioration of the solvency of the operation or holder. Classification in this category will entail the recording in the results of losses for the amount in gross book value of the operation and the total write-off of the asset.

Loss coverage by credit risk due to insolvency:

A) Coverage for non-performing risk (impaired).

- a. Non-performing risk due to non-performing loans of the holder: Banks will evaluate assets classified as non-performing due to holder default in order to estimate loss coverage for credit risk, taking into account the age of the overdue amounts, the collateral and personal warranties received, and the financial situation of the holder and guarantors. Coverage for non-performing operations will be subject to an individual or collective estimate.

The coverage for the following non-performing operations must be subject to an individual estimate

- i. Coverage for non-performing operations due to default deemed significant by the bank.
  - ii. Coverage for non-performing operations that were identified as low credit risk.
  - iii. Coverage for non-performing operations that do not belong to a homogeneous risk group and, therefore, for which the bank cannot develop internal methodologies to give a collective estimate of credit losses of these operations.
- b. Doubtful risk other than due to non-performing loans of the holder: Coverage for operations that are non-performing for reasons other than default should be assessed on an individual basis. However, when the classification has been done exclusively by considering automatic factors, coverage for operations classified in this category should be assessed as a group. As an alternative solution to these group coverage estimates, coverage percentages for risk that is non-

performing for reasons of default, from the same risk segment, but for younger debts, can be used.

B) Coverage for standard risk (includes special monitoring): Coverage for operations classified as standard risk will be subject to collective estimates and operations classified as standard risk under special monitoring will be subject to an individual estimation or collective estimation. The coverage for the following standard operations under special monitoring must be subject to individualised estimates:

- i. Coverage for standard operations under special monitoring that the bank deems significant.
- ii. Coverage for operations classified as standard under special monitoring as a result of an individual analysis of the operation in which a factor other than the automatic factors has had a critical influence.
- iii. Coverage for standard operations under special monitoring that do not belong to a homogeneous risk group and, therefore, for which the bank cannot develop internal methodologies to give a collective estimate of the credit losses of these operations.

Coverage for all operations for which an individual estimate is not required will be subject to a collective estimate. Therefore, the following operations will be subject to a collective estimate:

- i. Those classified as non-performing due to default (other than those identified as low credit risk) not considered significant, including those classified as non-performing due to default caused by the accumulation of overdue amounts in other operations with the same account holder.
- ii. Operations classified as non-performing for reasons other than default (other than those identified as low credit risk) and only automatic classification factors are considered.
- iii. Those classified as standard operations under special monitoring that the bank does not deem significant.
- iv. Operations classified as standard under special monitoring as a result of an individual analysis

of the operation in which only automatic classification factors are considered, or in which no factor other than the automatic factors has had a critical influence. This is the case, among others, for operations classified in this category because the account holder has outstanding amounts over thirty days old.

- v. Those classified as standard operations under special monitoring due to belonging to a group of operations with similar credit risk characteristics (“homogeneous risk group”). This is the case, among others, for groups of operations classified in this category due to the account holder belonging to groups, such as geographical areas or economic activity sectors in which weaknesses are observed.

- vi. Those classified as standard risk.

### Credit risk because of country risk

Classification of operations according to credit risk due to country risk: Debt instruments not valued at fair value through profit or loss, as well as off-balance exposures, irrespective of the holder, will be analysed to determine credit risk due to country risk. To this effect, country risk comprises risk where holders are resident in a particular country due to circumstances other than usual business risk. Country risk comprises sovereign risk, transfer risk and other risks derived from international financial activity.

Operations will be grouped according to the following:

- a) Group 1. This group will include operations where the parties bound reside in:
  - i) Countries of the European Economic Area.
  - ii) Switzerland, the United States, Canada, Japan, Australia and New Zealand, aside from in the event of a significant deterioration of the country’s country risk profile, in which case they will be classified according to that.
- b) Group 2. This group will include operations where the parties bound reside in low-risk countries.
- c) Group 3. This group will include, at least, operations where the parties bound reside in countries showing significant macroeconomic deterioration, which it is believed could affect the country’s payment capacity.
- d) Group 4. This group will include, at least, operations where the parties bound reside in countries showing far-reaching macroeconomic deterioration, which it is believed could affect the country’s payment capacity. This group will include operations charged to countries in group 3 which are experiencing a worsening of the indicators mentioned in the previous group.
- e) Group 5. This group will include, at least, operations where the parties bound reside in countries showing prolonged issues with resolving their debt, with the possibility of repayment considered to be doubtful.
- f) Group 6. This group will include operations for which it is considered there is a remote chance the sums will be recovered, due to circumstances attributable to the country. In all cases this group will include operations where the parties bound reside in countries that have renounced their debts, or who have not attended to depreciation and amortisation nor interest payments for a period of four years.

At 31 December 2018 the bank applies the estimation percentages and criteria established in Annex IX of Bank of Spain Circular 4/2017 of 27 November, which came into force on 1 January 2018.

# Composition of Cecabank's Committees

There follows a list of the members of each of the Committees mentioned in section 2.2.1.:

## AUDIT COMMITTEE MEMBERS

- Chairman: Mr. SANTIAGO CARBÓ VALVERDE
- Members:
  - Mrs. MARÍA DEL MAR SARRO ÁLVAREZ
  - Mr. FRANCISCO BOTAS RATERA
  - Mrs. CARMEN MOTELLÓN GARCÍA
  - Mr. JESÚS RUANO MOCHALE
- Secretary (non-member):
  - Mr. FERNANDO CONLLEDO LANTERO

## RISK COMMITTEE MEMBERS

- Chairman: Mr. JOSÉ MANUEL GÓMEZ DE MIGUEL
- Members:
  - Mr. VÍCTOR MANUEL IGLESIAS RUIZ
  - Mrs. JULIA SALAVERRÍA MONFORT
  - Mrs. CARMEN MOTELLÓN GARCÍA
  - Mr. FRANCISCO JAVIER GARCÍA LURUEÑA
- Secretary (non-member):
  - Mr. FERNANDO CONLLEDO LANTERO

## APPOINTMENTS COMMITTEE MEMBERS

- Chair: Mrs. JULIA SALAVERRÍA MONFORT
- Members:
  - Mr. ANTONIO ORTEGA PARRA
  - Mr. JOSÉ MANUEL GÓMEZ DE MIGUEL
  - Mr. JAVIER PANO RIERA
- Secretary (non-member):
  - Mr. FERNANDO CONLLEDO LANTERO

## REMUNERATION COMMITTEE MEMBERS

- Chair: Mrs. MARÍA DEL MAR SARRO ÁLVAREZ
- Members:
  - Mr. JESÚS RUANO MOCHALES
  - Mr. SANTIAGO CARBÓ VALVERDE
- Secretary (non-member):
  - Mr. FERNANDO CONLLEDO LANTERO

## A | A.IV

## Conciliation of the own fund items with the audited financial statements

Item	Amount	Accounting matching
Tier 1 capital	791,312	
Common Equity Tier 1 capital	791,312	
Equity instruments eligible as Common Equity Tier 1 capital	727,750	
Paid-up equity instruments	112,257	Individual Public Balance Sheet-Equity Pl.1.3.a Heading "Paid-Up Capital"
Share premium	615,493	Individual Public Balance Sheet-Equity Pl.1.3.a. Heading "Share Premium"
Retained earnings	266,567	
Retained earnings from previous years	266,567	Individual Public Balance Sheet-Equity Pl.1.3.a. Heading "Retained Earnings"
Eligible profit	0	
Accumulated other comprehensive income	9,768	Individual Public Balance Sheet-Equity Pl.1.3.a Heading "Accumulated other comprehensive income"
Other reserves (application of IFRS9)	5,591	Individual Public Balance Sheet-Equity Pl.1.3.a Heading "Other reserves"
Common Equity Tier 1 capital adjustments due to prudential filters*	- 4,774	
Other intangible assets (-)	- 205,402	Note 13.1 of the Cecabank Individual Report "Intangible assets"
Pension fund assets with defined benefits (-)	- 8,188	Note 14.1 of the Cecabank Individual Report "Net assets in pension plans"
	<b>791,312</b>	

\* Value adjustments due to reductions for prudent assessment requirements





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